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## 1. PERSONAL DETAILS

### 1.1 PERSONAL INFORMATION

Date of birth: 31 December 1965  
Age: 39  
Place of birth: London  
Nationality: British  
Marital status: Married, with 3 children

### 1.2 QUALIFICATIONS

First degree: B.Sc. (Econ) First Class Hons. in Economics & Statistics, University of Wales (Swansea), June 1988. Adam Smith Prize.  
Higher degree: Ph.D. in Economics, University of Durham, March 1992.

### 1.3 WORK EXPERIENCE

January 1999 (age 33) -

Professor of Economics, University of Durham

September 1997 (age 31) - December 1998

Reader in Economics, Brunel University

January 1991 (age 25) - August 1997

Lecturer in Economics, University of Durham

October 1989 (age 23) - September 1990

Economic Assistant at ETS Division, HM Treasury, London

## 2. RESEARCH OUTPUT

### 2.1 ARTICLES IN REFEREED JOURNALS - ECONOMICS

1. "Entrepreneurial learning and the existence of credit markets", forthcoming *Journal of Economic Behaviour & Organisation*, 2005
2. "Explaining regional variations in entrepreneurship as multiple equilibria", forthcoming *Journal of Regional Science*, 2005.
3. "Wage uncertainty and self-employed labour supply" (with Tim Barmby and Yacine Belghitar), *Economic Journal*, Vol. 115, pp. C190-207, 2005
4. "The changing nature of work among the British self-employed in the 1990s" (with Ajayi-obe Olufunmilola), forthcoming *Journal of Labor Research*, 2005.
5. "Explaining international variations in self-employment: evidence from a panel of OECD countries" (with Martin Robson), *Southern Economic Journal*, Vol. 71, pp. 287-301, 2004.
6. "Asymmetric information, occupational choice and government policy", *Economic Journal*, Vol. 113, pp. 861-82, 2003.
7. "Does tax evasion affect occupational choice?", *Oxford Bulletin of Economics & Statistics*, Vol. 65, pp. 379-94, 2003.
8. "The distribution of wealth among older self-employed Britons", *Fiscal Studies*, Vol. 24, pp. 23-43, 2003.
9. "International income mobility" (with Sam Gardner), *Economics Letters*, Vol. 76, pp. 179-87, 2002.
10. "Do banks ration credit to new enterprises? And should governments intervene?" Presidential Address to the Scottish Economic Society, *Scottish Journal of Political Economy*, Vol. 49, pp. 162-95, 2002. [4 ISI-SSCI citations]
11. "Family finance and new business start-ups" (with Anu Basu), *Oxford Bulletin of Economics & Statistics*, Vol. 63, pp. 333-58, 2001.
12. "Measuring social mobility as unpredictability" (with Jonathan Rougier), *Economica*, Vol. 68, pp. 63-76, 2001.
13. "Risk, self-employment and differential taxation", *Manchester School*, Vol. 69, pp. 1-15, 2001.
14. "Evasion of borrowing constraints and small business entry and exit", *Small Business Economics*, Vol. 15, pp. 223-32, 2000.
15. "Opening a can of worms: the pitfalls of explaining income inequality using time series data", *Applied Economics*, Vol. 32, pp. 221-30, 2000.
16. "Training in the UK: does national ownership matter?" (with J. Coleman) *International Journal of Training and Development*, Vol. 3, No. 4, pp. 278-91, 1999.

17. "The beta as a model of the earnings distribution", *Bulletin of Economic Research*, Vol. 51, No. 3, pp. 243-51, 1999.
18. "The inequality of employment and self-employment incomes: a decomposition analysis for the UK", *Review of Income and Wealth*, Vol. 45, No. 2, pp. 263-274, 1999.
19. "The optimal linear taxation of employment and self-employment incomes", *Journal of Public Economics*, Vol. 73, pp. 107-123, 1999.
20. "The generalised beta as a model of the earnings distribution", *Economics Letters*, Vol. 62, pp. 197-200, 1999.
21. "Do welfare-maximising governments cause political business cycles in growth and inequality?", *Metroeconomica*, Vol 50, No.1, pp. 55-63, 1999.
22. "Income inequality and the business cycle: a survey of the evidence and some new results", *Journal of Post-Keynesian Economics*, Vol. 21, No. 2, pp. 201-225, 1998.
23. "Is the inequality of lifetime wealth a random walk?", *Applied Economics Letters*, Vol. 5, No. 8, pp. 523-25, 1998.
24. "Fixed versus flexible exchange rate systems", *Manchester School*, Vol.66, No. 1, pp. 44-58, 1998.
25. "The effects of risk on self-employment", *Small Business Economics*, Vol. 9, No. 6, pp. 512-522, 1997.
26. "Seeking a comprehensive measure of economic well-being: annuitisation versus capitalisation" (with Fazley Siddiq), *Economics Letters*, Vol. 54, Part 3, pp. 241-44, 1997.
27. "Modelling regional house prices in the UK" (with John Ashworth), *Scottish Journal of Political Economy*, Vol. 44, No. 3, pp. 225-246, 1997. [4 ISI-SSCI citations]
28. "The distribution of self-employment income in the UK, 1976-91", *Economic Journal*, Vol. 107, No. 441, pp. 455-66, 1997. [10 ISI-SSCI citations]
29. "The macroeconomic implications of inequality aversion", *Journal of Macroeconomics*, Vol. 19, No. 2, pp. 363-80, 1997.
30. "Spatial variations in the determinants and effects of births and deaths" (with Peter Johnson), *Regional Studies*, Vol. 30, No. 7, pp. 679-688, 1996. [12 ISI-SSCI citations]
31. "A labour market theory of the earnings distribution", *Journal of Income Distribution*, Vol. 6, No. 1, pp. 33-52, 1996.
32. "A time-series model of self-employment under uncertainty", *Economica*, Vol. 63, No. 251, pp. 459-75, 1996. [19 ISI-SSCI citations]

33. "An enquiry into the structure of the earnings distribution: how are households and individuals related?", *Bulletin of Economic Research*, Vol. 47, No. 2, pp. 127-42, 1995.
34. "The inter-relationships between births and deaths: the case of UK retailing in the 1980s" (with P. Johnson), *Small Business Economics*, Vol. 6, pp. 283-90, 1994. [11 ISI-SSCI citations]
35. "Hysteresis and the earnings function: an analysis by occupation" (with Timothy Dewhurst), *Applied Economics Letters*, Vol. 1, pp. 158-60, 1994.
36. "Hysteresis and the earnings function", *Applied Economics*, Vol. 26, pp. 465-68, 1994.
37. "Optimal release dates of new product breakthroughs", *Economics of Innovation and New Technology*, Vol. 2, pp. 257-62, 1993.
38. "A supply and demand model of invention", *Applied Economics*, Vol. 24, pp. 733-38, 1992.
39. "Significantly concentrated markets: theory and evidence for the UK", *International Journal of Industrial Organisation*, Vol. 9, pp. 585-90, 1991.

## 2.2 ARTICLES IN REFEREED JOURNALS - ENTREPRENEURSHIP

40. "Learning about the unknown: how fast do entrepreneurs adjust their beliefs?" forthcoming, *Journal of Business Venturing*, 2005.
41. "The Economics of Entrepreneurship: What we know and what we don't", Vol 1, No.1, pp. 1-55, *Foundations and Trends in Entrepreneurship*, May 2005.
42. "Introduction to the Special Issue on Entrepreneurship and New Venture Creation" (with William B Gartner), *Entrepreneurship Theory & Practice*, Vol. 28, pp. 413-17, 2004.
43. "What is entrepreneurship? A proposal for a data-based methodology", forthcoming, *Academy of Entrepreneurship Journal*, Vol. 9, pp. 45-65, 2003.

## 2.3 BOOKS

1. *The Economics of Self-employment and Entrepreneurship*, Cambridge University Press, Cambridge, 2004, 323 pages. (In hardback reprint)
2. *The International Handbook of Entrepreneurship*, Volume III (Volume editor), in progress, Kluwer 2006.
3. *Readings in the Economics of Entrepreneurship*, (editor), forthcoming, Edward Elgar, 2005.

### 2.3.1: Book chapters

1. "Entrepreneurship, self-employment and the labour market", in the *Oxford Handbook of Entrepreneurship* (ed. Mark Casson), forthcoming OUP, 2006.

2. "Introduction" and "Entrepreneurs as producers", in Volume III of the Kluwer *International Handbook of Entrepreneurship*.
3. "Entrepreneurship as an occupational choice", forthcoming in Minniti (ed.), "The Entrepreneurial Process, Volume 1", Praeger Publishers

#### **2.4 WORKING PAPERS since 2000**

1. "Schooling, capital constraints and entrepreneurial performance" (with M. van Praag), Tinbergen Institute Discussion Paper No. 106/3, Netherlands, 2004
2. "Self-employment and the retirement decision" (with J. Rougier), Economics Working Paper 04/08, University of Durham, 2004
3. "Wage uncertainty and self-employed labour supply" (with Y. Belghitar and T. Barmby), Economics Working Paper No. 04/05, University of Durham, 2004.
4. "Learning about the unknown: How fast do entrepreneurs adjust their beliefs?" Durham Centre for Entrepreneurship Discussion Paper No. 8, 2004.
5. "The changing nature of work among the British self-employed in the 1990s" (with Ajayi-obe Olufunmilola), Centre for Entrepreneurship Discussion Paper No. 6, 2004
6. "Explaining Regional Variations in Entrepreneurship as Multiple Occupational Equilibria", Economics Working Paper 0301, University of Durham, 2003
7. "On the dimensionality and composition of entrepreneurship", Barclays Centre for Entrepreneurship Discussion Paper No.1, Durham Business School, 2002.
8. "Are entrepreneurs in it to avoid tax?", Economics Working Paper 0103, University of Durham, 2001
9. "Prosperity not poverty: an investigation into the holdings and distribution of wealth of older British entrepreneurs", Economics Working Paper 2010, University of Durham, 2000
10. "Explaining international variations in self-employment: evidence from a panel of OECD countries" (with Martin Robson), Economics Working Paper 2008, University of Durham, 2000
11. "Family finance and new business start-ups" (with Anuradha Basu), University of Reading Department of Economics Working Paper No. 419, 2000

#### **2.5 RESEARCH GRANTS**

1. Currently completing a ESRC-funded project "Explaining the nature of work and the labour supply of the self-employed", January 2003-December 2004. (Award: £39,392.72)
2. Won £1650 from the British Academy to support the 2005 Durham nascent entrepreneurship conference

### 3. CONFERENCE AND SEMINAR PRESENTATIONS

#### 3.1 CONFERENCES ORGANISED

1. Royal Economic Society, Durham, April 2001 (c. 400 delegates)
2. Entrepreneurship & New Venture Creation, Durham, September 2003  
(interdisciplinary conference: approx 120 delegates from academia, government, business and practitioner units)
3. Interdisciplinary Nascent Entrepreneurship conference, September 2005, being organised

#### 3.2 PAPERS PRESENTED AT CONFERENCES

**Babson Annual Entrepreneurship Research Conference**, 1997, 2004, 2005  
**Canadian Economics Association**, 1996, 1998  
**European Economics Association**, 2004  
**Econometric Society European Meetings**, 2001, 2004  
**European Association for Research in Industrial Economics**, 1993, 2001  
**European Association for Research in Labor Economics/ SOLE**, 2005  
**European Society for Population Economics**, 2004  
**Interdisciplinary European Conference on Entrepreneurship Research**, 2004  
 (best paper)  
**International Association for Research in Income and Wealth**, 1994, 1998  
**International Institute of Public Finance**, 2003  
**Royal Economic Society**, 1994-1999, 2001, 2004  
**Scottish Economic Society**, 1993, 2001  
**USA Small Business & Entrepreneurship Conference**, 2003 (best paper), 2005

#### 3.3 PAPERS PRESENTED AT EXTERNAL RESEARCH SEMINARS

University of St. Andrews, Warwick University Business School, Centre for Micro-Social Change, Essex University, Strathclyde University, University of Hull, Keele University, Liverpool University, Leicester University, Lancaster University, Brunel University, Dundee University, Imperial College, LSE, Tinbergen Institute (University of Amsterdam), IZA (Bonn), University of California at Santa Cruz (USA), Max Planck Institute (Germany), University of Ljubljana (Slovenia)

## 4. TEACHING EXPERIENCE

### 4.1 CURRENT TEACHING DUTIES

- Lecturer for Economic Data Analysis (2<sup>nd</sup> year undergraduate, one term of lectures)
- Lecturer and Module Leader for pre-sessional Introductory Statistics for the MScs in Finance (three triple lectures)
- Lecturer and Module Leader for Entrepreneurship (full-time and part-time MBA elective and Caribbean MBA)
- Undergraduate and PhD dissertation supervision

### 4.2 PREVIOUS TEACHING EXPERIENCE

Have lectured and tutored in:

- Macroeconomics (2<sup>nd</sup> year undergraduate level)
- Microeconomics (2<sup>nd</sup> year undergraduate level)
- Mathematical Economics (3<sup>rd</sup> year undergraduate level)
- Applied Econometrics (3<sup>rd</sup> year undergraduate level)
- MSc econometrics (postgraduate level)
- Intermediate Methods in Economics & Finance (2<sup>nd</sup> year undergraduate level)
- Labour Economics (3<sup>rd</sup> year undergraduate level)

## 5. ADMINISTRATIVE DUTIES

- Am currently Subject Head of Economics.
- Since August 2002 have been Director of the Centre for Entrepreneurship at Durham Business School. This is a research centre that publishes its own working papers, holds regular seminars, has organised a conference, and has three visiting professors (David Storey from Warwick University; David Audretsch from Indiana University; and Fiona Murray from MIT).
- Since 2001 have been a representative of University Council on the Council of Ustinov College, Durham, and since 2005 also of the Council of University College, Durham.

I have previously been Director of Postgraduate Studies; Chairman of the MSc Board of Examiners; and Research Student Co-ordinator



## 6. PEER REVIEW

### 6.1 EXTERNAL RECOGNITION

- A Research Fellow at IZA, Bonn, 2005-2008
- A Research Professor at the Max Planck Institute in Jena, Germany
- One of the six Associate Editors of ***Small Business Economics*** (January 2005 - )
- From 2005 Associate Editor for ***International Journal of Small Business*** and two new journals: ***Foundation and Trends in Entrepreneurship*** and ***Journal of Asian Entrepreneurship and Sustainability***
- Rated joint 179<sup>th</sup> among the top 500 economists in the world according to the Coupe ranking <http://homepages.ulb.ac.be/~tcoupe/ranklab11.html>
- Since August 2004 have been a member of the programme committee for the Interdisciplinary European Conference of Entrepreneurship Research.
- Have won 2 best paper awards at international interdisciplinary entrepreneurship conferences: USASBE (January, 2003) and IECER (February, 2004)
- Organiser of three major international conferences at Durham in five years (see section 3.1 above)
- In 2004 served as abstract reviewer for IECER and Babson conferences
- Guest editor of special issues for ***Entrepreneurship Theory & Practice*** (2004) and ***Small Business Economics*** (2006)

### 6.2 BOOK REVIEWS

1. "A Theory of Earnings Distribution", by Robert von Weizsäcker, ***Economic Journal***, May 1996, Vol. 106, pp.722-24.
2. "Fiscal Policy and Social Welfare", by John Creedy, ***Manchester School***, January 1997, Vol. 65, p. 99.
3. "New Inequalities: The Changing Distribution of Income and Wealth in the United Kingdom", edited by John Hills, ***Economic Journal***, July 1997, Vol. 107, pp. 1230-31.
4. "Research On Economic Inequality, Vol 8", Book Notes of the ***Economic Journal***, May 15<sup>th</sup>, 1999: see <http://www.res.org.uk/ecojbknotes/>
5. "Unequal Pay for Women and Men", by H. Joshi and P. Paci, ***Economic Journal***, November 2000, Vol. 110, pp. F746-47.
6. "The Measurement of Segregation in the Labour Force", by Flückiger and Silber, ***Journal of Economic Literature***, June 2002, Vol. XL, pp. 549-50.

### 6.3 EXAMINING

External examiner of PhD theses at the Universities of York, Warwick and LSE