# **CURRICULUM VITAE**

## Axel Heitmueller, PhD

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### Summary of key experiences and skills

## Analysis and strategy

- 10 years experience in applied economic and social science research both in an academic and policy environment leading to publications in international peer reviewed journals and development of domestic social and economic policy
- Strong focus on labour markets, economic growth, immigration, and education using a multitude of UK and international data sets, evidence, and quantitative and qualitative methods
- Proven track record of strategy development and problem solving in a diverse range of areas

## **Policy development**

- Experience in leading the development of public policy at the highest political level as Chief Analyst of the UK's Prime Minister's Strategy Unit in 10 Downing Street
- Developed and authored White and Green Papers that consequently led to legislation
- Robust understanding of how government functions and can be influenced
- Proven ability to learn continuously and become an expert in new policy or research areas quickly

## Stakeholder management

- Successfully worked with diverse groups of stakeholders within as well as outside government including national and international experts in a number of economic and policy areas
- Ability to adjust my influencing style according to the specific circumstances of projects and stakeholder groups
- Built strong and trusted relationships with stakeholders at the highest political and managerial level including Cabinet Ministers and political advisers and chief executives

## Management and team development

- Successfully managed teams of varying size and diversity and helped team members to develop and progress in their careers
- Previous responsibility for recruitment process and workforce strategy

#### Communication and leadership

- Strong written and oral communication skills with an ability to present complex and technical findings to different audiences and adjust style and format accordingly
- Experience in managing a press office and overseeing the communication's strategy
- Substantial experience in leading projects, chairing committees, and providing intellectual direction for projects and organisations

#### **Detailed Resume**

#### **Employment**

12/2010-present

## **Executive Director of Strategy and Business Development**

Chelsea and Westminster NHS Foundation Trust Hospital, UK

- Responsible for performance and efficiency analysis
- Leading and coordinating internal business planning in conjunction with the COO and CFO
- Developing external commercial projects in the UK and abroad including Russia and China
- Developing Trust wide strategic projects in response to the NHS health reforms and required national and local efficiency savings

05/2010-11/2010 02/2008-09/2009

## **Deputy Director and Chief Analyst (Senior Civil Servant)**

Prime Minister's Strategy Unit, 10 Downing Street and Cabinet Office, UK

- Led and successfully managed complex, diverse and cross-departmental policy projects and built strong national and international networks
- Developed policy and strategy in a great number of domestic policy areas including growth, public health, families, and welfare reform, and led a number of White and Green papers through to legislation

10/2009-04/2010

## **Expert Adviser to the Secretary of State**

Department for Work and Pensions, UK

- Provided daily advice, briefings and strategic support directly to the Secretary of State on priority areas such as the benefit system and the wider labour market
- Led and facilitated budget and policy negotiations with senior partners in Treasury, 10
  Downing Street, and Cabinet Ministers on behalf of the Secretary of State
- Assessed organisational, policy and delivery risks and opportunities for the department
- Provided an ongoing challenge function to the department in selected policy areas generating fresh thinking and policy innovation

01/2006-01/2008

### **Senior Policy Adviser**

Prime Minister's Strategy Unit, Cabinet Office, UK

- Delivered high quality and timely economic and social analysis and policy advice in a wide range of areas
- Led and managed contract negotiations with major private sector providers to drive financial and operational efficiency
- Employed a wide range of qualitative and quantitative tools to derive and appraise policy options

04/2004-07/2007

#### Research Fellow

Centre for New & Emerging Markets at the London Business School, UK

- Scoped and project managed an international research project on labour markets in six Eastern European countries funded by the Department for International Development and the EBRD
- Published research in international peer reviewed journals such as Labour Economics, Population Economics, and the Journal of Health Economics

11/2003-01/2006

#### **Economic Adviser**

Department for Work and Pensions, UK

- Performed a strategic challenge role in a number of policy areas
- Provided timely and high quality analysis and policy advice including economic modelling

09/2001-04/2003

Teaching assistant in micro-economics at Heriot-Watt University Edinburgh, Scotland

11/1998-12/1998	Consultant at the UN/Economic Commission for Europe, Population Activity Unit, Geneva,

Switzerland

**Education** 

10/2001-12/2003 PhD in economics in the Scottish Doctoral Programme at the Centre for Economic Reform

and Transformation (CERT) - Essays on International Migration and Regional Labour

Markets

09/2000-10/2001 MSc in Economics in the Scottish Doctoral Programme, University of Edinburgh, UK –

Thesis: Economic Incentives for Migration – A Survey of Theories and: what can be learnt

with regard to the EU-Enlargement

05/1998-06/2000 Diploma in Economics (Dipl.-Volkswirt) at Ludwig- Maximilians-University, Munich,

Germany (German equivalent of MSc)

10/1995-04/1998 Undergraduate Economics and Business Administration, Julius- Maximilians-University,

Würzburg, Germany (German equivalent of Bachelor)

### Other skills and achievements

2004-present	Reviewer for a number of international peer reviewed economic journals
07/2005	2005 John Hoy Memorial Prize, 2 <sup>nd</sup> prize for best paper by a Government economist
10/2003	Cairncross Prize for the best paper by a young economist awarded by the Scottish Economic Society
10/2001	Fees-Only Scholarship awarded by the Heriot-Watt University
06/2000	3 year PhD Scholarship awarded by the "Kurt Fordan Stiftung für Herausragende Begabungen e.V."
09/1998-11/1998	Internship with the UN/Economic Commission for Europe, Geneva, Switzerland. Macro-Analysis Division

03/1998-05/1998 Internship with the German Chemical Industry Federation, Department of Economic

Research and Statistics, Frankfurt a. M., Germany

08/1996-12/1996 Internship at Siemens AG, in-house consultancy (SU), Munich, Germany

06/1996-03/1998 Freelance journalist and photographer at the daily newspaper Main Post, Germany

07/1994-10/1995 Community service, carer for severely disabled young people, Hanover, Germany

### Personal details

Nationality German

Languages Native language German, fluency in English and basic French

## **Journal Publications**

Heitmueller, A. (2010)	"A Dynamic Analysis of Informal Care and Employment in England" (with Pierre-Carl Michaud) <i>Labour Economics</i> (forthcoming)
Heitmueller, A. (2009)	"The Disability Discrimination Act in the UK: Helping or hindering employment among the disabled?" <i>Journal of Health Economics</i> 28: 465-480
Heitmueller, A. (2007)	"On the Post-Unification Development of Public and Private Pay in Germany" (with Kostas Mayromaras) <i>Manchester School</i> 75: 422-444

Heitmueller, A. (2007) "The earnings of informal carers: Wage differentials and opportunity costs" (with Kirsty

Inglis) Journal of Health Economics 26 (4): 821-841

Heitmueller, A. (2006)	"The Chicken or the Egg? Endogeneity in labour market participation of informal carers in England" <i>Journal of Health Economics</i> , 26 (3): 536-559
Heitmueller, A. (2006)	"Co-ordination Failures in Network Migration" Manchester School, 74 (6): 701-710
Heitmueller, A. (2006)	"Public-Private Sector Wage Differentials in a Devolved Scotland" Journal of Applied Economics, 9 (2): 295-323
Heitmueller, A. (2005)	"Unemployment Benefits, Risk Aversion, and Migration Incentives" <i>Journal of Population Economics</i> , 18(1): 93-112
Heitmueller, A. (2004)	"Job Mobility in Britain: Are the Scots different? Evidence from the BHPS" Scottish Journal for Political Economy, 51(3): 329-358

## **Book contributions**

Heitmueller, A (with S. Commander and L. Tyson) *Migrating Workers and Jobs: A Challenge to the European Social Model?* In: A. Giddens, P. Diamond, R. Liddle (eds.) *Global Europe, Social Europe*, Polity, London 2006

Heitmueller, A (with C. Cuthbert) *Transforming early years provision in England* In: S. Rietmann and G. Hensen (eds.) Tagesbetreuung im Wandel, VS Verlag, Wiesbaden, Germany 2008