

# Industrial Structure and Child Labor. Evidence from Brazil

Marco Manacorda  
Department of Economics, QMUL  
Centre for Economic Performance, LSE  
and CEPR  
Furio Camillo Rosati  
Department of Economics, Università di Roma Tor Vergata  
and UCW

First version: May 30th, 2007  
This version: October 28<sup>th</sup>, 2007

In this paper we investigate whether the differential evolution of child labor across Brazilian states between 1980 and 2000 can be explained by their different patterns of specialization in industries where children have a comparative advantage. We find that the adoption of different industries mixes by different states accounts for 20% to 30% of the observed variation in child labor in rural areas while we find little or no effect in urban areas.

Keywords: child labor, shift-share analysis, Brazil

We are grateful to Cristina Valdivia for excellent research assistance.

Children work in a variety of economic sectors, but little is known about the role that the characteristics of production in each sector play in determining the extent of child work. If there are sectors that demand a disproportionate share of children in their workforce, then interventions targeting specific sectors of the economy could be warranted. On the other hand, if the presence of children in the workforce is mainly determined by supply, then policies should be targeted to vulnerable household. It is of course very difficult to answer this question: ideally this would require estimating a full labor market sectoral equilibrium model, an objective made difficult both by the lack of data and by the technical difficulties in identifying the relevant parameters.

In this paper we begin to address this issue by using micro data from the Brazilian population Census between 1980 and 2000 to study the role of the sectoral distribution of employment in accounting for the incidence of child labor.

A large amount of literature has been produced on the phenomenon of child labor. We have solid evidence that improvements in living standards - with the ensuing fall in the supply of child labor - and the generalized rise in the demand for skills - that reduces the demand for child labor - are both responsible for the secular fall children's employment that is typically associated to economic development (for all, see Edmonds, 2007, and references therein). Economic progress, with the associated increase in the demand for skills, also reduces the incentives to engage in work at an early age, since the opportunity cost of dropping out of school increases over time. The same variables are also potentially able to explain cross-sectional differences in the incidence of child labor across countries at different stages of development.

As also noted by Edmonds (2007), much of the emphasis in the literature is on the labor supply determinants of child labor. The increasing availability of micro data from household surveys for many developing countries has allowed researchers to investigate the children's

decisions in the context of their household supply, link work and schooling decisions, investigate the role of credit constraints and poverty, and understand the role that household production among rural households plays in shaping child labor (for a detailed review see Edmonds, 2007 and for a discussion of the theory underpinning child labor decisions see Cigno and Rosati, 2005).

Less attention has been paid to the demand side. Some studies analyze temporary changes in local labor demand and/or local economic conditions. Guarcello, Lyon and Rosati (2005) for example illustrate the importance of local labor markets condition in determining permanence in school and participation in the labor market in Ethiopia. Similarly Parikh and Sadoulet (2005) find a positive association between local area employment in Brazil while Manacorda and Rosati (2007) present a more nuanced picture, showing that child labor responses in Brazil vary substantially according to gender, age and household wealth and location. Again on Brazil, Kruger (2007) shows that an increase in the value of coffee production induces a rise in child labor among children (of parents with low or intermediate levels of education).

Other work has been trying to establish whether children enjoy a comparative advantage with respect to adults in certain productions and whether this in turn is responsible for the incidence of child labor. It is probably not incorrect to say that the existing research in this area is scarce and the findings heterogeneous. Goldin and Sokoloff (1982) for example argue that the rapid process of industrialization in the American Northeast during the first half of the nineteenth century lead a fast rise in the demand for child labor due to the expansion of the manufacturing sector that was typically child labor intensive. Edmonds (2003) finds that little evidence of an association between children's involvement in economic activity and variation in types of industries (over time or between locations), including manufacturing, in contemporary Vietnam.

Similarly, while work by Sloutsky and Fisher (2004) and Koutstaal and Schacter (1997) seems to imply that children might have an advantage at work that requires patterns memorization, evidence in support of the “nimble fingers” hypothesis is weak (Levison et al, 1998, and Edmonds, 2007).

In this paper we examine more closely the question of whether sector specific labor demand is responsible for the differential incidence of child labor across Brazilian states and its differential change over time. Child labor is widespread in Brazil. Although this has been declining especially since the mid 1990s (see for example Manacorda and Rosati, 2006), there is still no consensus on the determinants of such decline. Improvements in living standards, increasing urbanization, rising public pressure and the adoption of State and Federal policies aimed specifically at promoting school attendance and curbing child might have all played a role.<sup>1</sup> Here we concentrate on a different channel, namely the declining weight of child intensive industries in the economy.

The structure of the paper is as follows. In section 1 we present the data and we analyze the sectoral employment distribution of children vis à vis adults. Section 2 lays out the methodology (borrowed by Lewis, 2004) used in section 3 to decompose the incidence of child labor into its between and within industry components. Section 4 finally concludes.

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<sup>1</sup> The evidence on the effect of Bolsa Escola on child labor however seems to suggest no effect (Cardoso and Souza, 2004).

## 1. Data and descriptive analysis

For the purpose of this exercise we use micro data from the IPUMS version of the Brazilian Population census (Minnesota Population Center, 2007) for the years 1980, 1991 and 2000.<sup>2</sup> Consistently throughout the period of observation, the data provide information on labor market participation for all individuals aged 10 or above. Sample sizes are very large and increase over time, going from around 5.8 million observations in 1980 to more than 10 million observations in 2000. We define as children those aged 10 to 15. Work activity refers to the week before the census week and includes both paid and unpaid economic work. The data exclude non economic activities such as household chores. For those in work, the census ascertains the sector of activity at the three digit level. Because the classification of activities changes considerably over time (the number of sectors grows from 167 in 1980, to 169 in 1991 to 222 in 2000), we have proceeded to standardize the industrial classification. Details about this procedure and the resulting classification are contained in the appendix to the paper. Overall we end up with 105 industrial categories that are consistently defined throughout the period of observation.

Figure 1 provides a synthetic picture of the distribution of child labor across Brazilian states and its change over time. The figure plots the proportion of working children in 2000 (on the vertical axis) over the proportion in 1980 (on the horizontal axis) by state. A solid line represents the 45 degree line. Data points below (above) the solid line are associated to a fall (rise) in child labor in that state. We use sampling weights to get population estimates and we present separate results for boys and girls in rural and urban areas.

On average the proportion of working boys in rural Brazil in 1980 was 36%. However, there is a large variation across states. States with a significantly higher incidence of child labor

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<sup>2</sup> IPUMS Census data for Brazil are available since 1970. The problem with the 1970 data, though, is that the classification of industries is too coarse in that year. Around 40% of children would be in fact classified in the “undefined crops” category. To avoid this problem, we only restrict to data from 1980 onwards.

are in the poorer Northeast (Piauí, Paraíba, Pernambuco and Ceara) and North (Rondonia and Acre) while the states in the South and Centre display typically below average levels of child labor.

The figure shows a generalized fall in child labor among rural boys over the twenty years of observation. The nationwide proportion of children in work falls by around 30% (to 24%). This is represented visually by the fact that all the observations lie below the 45 degree line. With few exceptions, the ranking of different states remains largely unchanged.<sup>3</sup>

Results for girls in rural areas are quite different. First, in 1980 girls are on average less likely to devote to economic activities and the dispersion across states is also lower. Second, one observes little or no improvement in the propensity of rural girls to work over the 20 years of observation. Child labor remains in the order of 10%. Again, with the exception of few states, the ranking of different states remains virtually unchanged.

In urban areas, one observes a lower incidence of child labor than in rural areas. Child labor in 1980 is the order of 15% and 10% respectively for boys and girls. More interestingly, one observes not only a generalized fall in child labor but also a clear convergence across states. The data points lie roughly on an horizontal line, especially for girls. By 2000, child labor is in the order of 7% for urban boys and 4% for urban girls.

Because Brazil becomes increasingly urbanized over the period of observation (the share of children in urban areas grows from approximately 68% to 80% between 1980 and 2000), this also contributes to a fall in child labor. Between 1980 and 1990 child labor nationwide halves: it goes from 23% to 11% for boys and from 10% to 6% for girls.

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<sup>3</sup> Notice in particular that the Federal district experiences the largest fall in child labor. Indeed, the Federal district, under the impulse of governor Buarque, was the first state to introduce in 1995 a successful conditional cash transfer program (Bola escola) whose coverage was later expanded to the rest of the country.

Having ascertained that there is large variation both across states and over time in child labor, Table 1A starts by presenting the distribution of employment by industry in rural areas of Brazil. Unless otherwise noted, this and the following tables pool individuals from the three censuses and present time averages of the relevant variables. The table reports the top six industries of employment for children and adults (aged 16-60). Not surprisingly, children in rural areas are largely involved in farming and livestock raising. Corn, manioc, rice and coffee, together with other (uncategorized) crops account for almost two thirds of boys' work in rural areas. A similar picture emerges for girls, who also appear to be involved in domestic services (15%). Girls appear to be relatively less likely than boys to work in the rice cultivation and livestock raising but more likely to work in tobacco. Results for adults are reported in the middle panel. Prime age men and women in rural Brazil appear to be involved in similar activities as children. The only exception being public education that accounts for around 10% of rural women's employment.

Potentially a more appropriate comparison is between children and unskilled adults, for whom figures are presented at the bottom of the table. We define as unskilled adults those with zero years of education. Effectively, in rural areas there is a clear correspondence between boys and girls employment structure and the one of uneducated adults.

Results for children in urban areas are reported in Table 1B. Boys appear to be involved in repairs and maintenance services (8%) and construction (8%), two sectors potentially involving an apprenticeship element and so typical destination for children and teenagers. Another important proportion (around 17%) is employed in the hospitality and retail industries (including street selling), typically low productivity and low skills sectors. The top six industries account for only about a third of urban boys' total employment. By converse, girls in urban area

are strongly concentrated in specific industries. Domestic services in particular account for more than half of girls' employment in urban Brazil. A non negligible proportion of girls are employed in the hospitality and retail sector (9%) and in the textile and garment industry (5%). The data show clearly that, differently from rural areas, adults happen to be employed in rather different industries from children. Except for construction and maintenance services, none of the top male adult industries features among the top children's categories. For females, three categories that are prominent among young girls are also top destinations for prime age women (domestic services, lodging and food services and the garment industry). Again, as predictable, even in urban areas we find a closer correspondence between children and uneducated adults, although these two groups are still more dissimilar than in rural areas. Domestic service feature prominently as a sector of employment of urban unskilled women (40%) and the hospitality and retail sector account respectively for 7% and 10% of unskilled adult male and female employment in urban areas.

As a more formal analysis of the correspondence between children's and adult's employment structure, Table 2 reports Duncan segregation indexes based on the industry distribution. We report three values of the index: for children compared to those aged 16-24, 25-50 and 51-60. Rural boys present a segregation index relative to adult males aged 25-50 in the order of 21%, implying that around one in five children should change employment in order for their employment distribution to mirror the one of adults. Not surprisingly, the sectoral distribution of employment among children appears marginally closer to the one of youths. The segregation index with respect to those aged 16-24 is 0.17. Perhaps surprisingly, rural boys show an even stronger similarity to older males (the Duncan segregation index is 0.14). It is possible that less productive workers (i.e. the very young or the relatively old) happen to be in similar



industries. Results for girls are similar, although in general there is more divergence between young girls and prime age women than what found for males. The second row of the table reports the same index relative to unskilled adults. As expected, the segregation index falls considerably. For example, it is found that around 13% of young boys in rural areas should change their sector of employment to have the same distribution as the one of prime age uneducated men.

Consistently with what found in Table 1B, urban children display higher segregation than rural children. The Duncan index between rural children and prime age adults is 0.32 for males and 0.44 for females. Although similar to what found in rural areas, the segregation index falls when girls are compared to unskilled women, the same is not true for boys relative to unskilled men. Here, the segregation index, if anything rises modestly.

One concern with these results is that children might appear to be in similar occupations to adults, especially in rural areas, due to the definition of industries adopted. In particular, if the industrial classification is too coarse one will mechanically find children and adults in similar occupations and the Duncan index will be artificially low. To check for this, in the bottom part of Table 2 we report the same index computed based on the original industrial classification in each of the different censuses. One can see that results are very similar. The Duncan index grows modestly for boys and falls modestly for girls but the basic picture remains unchanged, with segregation indexes in the order of 0.20 to 0.40, with girls being slightly more segregated than boys compared to their adult counterparts, with urban children displaying more dissimilarity with respect to their adult counterparts than rural children, and with children being more similar to unskilled adults in their sectoral employment distribution than to the entire adult population (with the exception of urban boys).

Tables 1A and 1B report the probability of being in different industries conditional on age (and in employment). A separate question is what industries are more child labor intensive. This is equivalent to estimating the probability of being a child conditional on being in employment among those of working age (defined as those aged 10 to 60). Table 3 reports these probabilities for the four children groups. The most child intensive industries in urban areas are cotton, tobacco, coffee and manioc root. For example, tobacco employs 1.35 boys aged 10 to 15 for each 10 men aged 16-60. This compares to an average relative employment probability of 0.98 and a relative probability of being in the population of 2.94. So while there are approximately 3 children for each 10 adults in the population, only one will be employed. A similar picture emerges for girls, although – if anything – relative employment of girls is higher than the one of boys (0.118 versus 0.098), this presumably being due to adult women being on average less likely to participate in the labor market. Child relative population and even more so child relative employment are lower in urban areas compared to rural areas. Around 2.2 children for each 10 adults live in urban areas, compared to around 3 in rural areas, and around 1 child for each 30 adults is employed, compared to a ratio of 1 to 10 in rural areas. The sectors where urban children are disproportionately more concentrated are linked to agricultural, horticultural and floricultural production. This is also true in urban areas, although obviously these are sectors that account for a relatively small shares of employment in urban areas. Interestingly, both girls and boys account for a non negligible share of employment in the footwear industry: around 1 child is employed per 12 adult employees.

To summarize, in rural areas, some of the industries that account for a large proportion of children's employment also feature a relatively high share of children. These are in particular

corn and manioc root. In urban areas instead, children account for a relatively large share of the workforce in sectors that account overall for a small proportion of children's employment.

## 2. Methodology

In this section we lay out the methodology needed to ascertain how much of the incidence of child labor can be attributed to the fact that children are concentrated in specific industries. We use a simple modified version of the traditional shift-share decomposition that is borrowed by Lewis (2004). Shift share (or variance) decompositions are often used to understand the determinants of changes in the employment (or wage) of specific groups (see for example Bound and Freeman, 1992 for an analysis of the employment of blacks in the USA, Card and Lewis, 2007 for an analysis of the fortunes of immigrants to the US, and Katz and Autor, 1999 for an analysis of changes in the returns to skills).

We exploit the cross-sectional variation across Brazilian states to decompose child labor into a component due to between industry differentials, a component to within industry differentials, the effect of total employment and the effect of population size.

Formally, let  $p_S$  denote child labor in state  $S$ . This is by definition equal to the ratio of child employment in state  $S$  ( $N_{cS}$ ) to child population ( $P_{cS}$ ). If the economy is composed of  $K$  different industries, total child employment will be the sum of child employment in these different industries denoted by  $N_{ciS}$ . In formulas:

$$(1) \quad p_S \equiv N_{cS}/P_{cS} = \sum_i N_{ciS}/P_{cS} = \sum_i \alpha_{iS} \chi_{iS} \delta_S \varepsilon_S$$

where

$$\alpha_{iS} = N_{ciS}/N_{AiS}$$

$$\chi_{iS} = N_{AiS}/N_{AS}$$

$$\delta_S = N_{AS} / P_{AS}$$

$$\varepsilon_S = P_{AS} / P_{CS}$$

and the subscript A refers to adults. (1) says that child labor is the sum across industries of the product of different terms. The first term is the child to adult employment ratio in industry  $i$  ( $\alpha_{iS}$ ), that is presented in Table 3. The second term is the share of adults employed in each industry ( $\chi_{iS}$ ), that is presented in Tables 1A and 1B. The product between these two components – once summed over the different industries – is effectively the ratio of child to adult employment in state  $S$  ( $N_{CS}/N_{AS}$ ). To obtain child labor we need to multiply this term by the adult employment to population ratio in state  $S$  ( $\delta_S$ ) and the ratio of adult to child population ( $\varepsilon_S$ ).

We can then use (1) to decompose the difference between child labor in state  $S$  and child labor nationwide into the following components:

$$(2) \quad p_S - p = \sum_i \alpha_{iS} \chi_{iS} \delta_S \varepsilon_S - \sum_i \alpha_i \chi_i \delta \varepsilon = B_S + W_S + E_S + P_S + R_S$$

where variables without the  $S$  subscript refer to nationwide averages and

$$W_S = \sum_i (\alpha_{iS} - \alpha_i) \chi_i \delta \varepsilon = p \sum_i (\alpha_{iS} - \alpha_i) / \alpha_i$$

$$B_S = \sum_i \alpha_i (\chi_{iS} - \chi_i) \delta \varepsilon = p \sum_i (\chi_{iS} - \chi_i) / \chi_i$$

$$E_S = \sum_i \alpha_i \chi_{iS} (\delta_S - \delta) \varepsilon = p (\delta_S - \delta) / \delta$$

$$P_S = \sum_i \alpha_i \chi_{iS} \delta (\varepsilon_S - \varepsilon) = p (\varepsilon_S - \varepsilon) / \varepsilon$$

and  $R_S$  is defined residually.

The first term  $W_S$  is the within industry component: this is a function of the differential relative employment structure by age in industry  $i$  between state  $S$  and the national average ( $N_{CiS}/N_{AiS} - N_{Ci}/N_{Ai}$ ). The second term  $B_S$  is the between industry component: this is a function of the differential adult employment across industries in state  $S$  relative to the national average ( $N_{AiS}/N_{AS} - N_{Ai}/N_A$ ). The term  $E_S$  picks up the aggregate adult employment differential between

states ( $N_{AS}/P_{AS} - N_A/P_A$ ), while the term  $P_S$  picks up differences in the age structure of the population ( $P_{AS}/P_{CS} - P_A/P_C$ ). The term  $R_S$  finally picks up all residual variation: effectively this is the sum of the cross-products between the different elements of the decomposition.

Simple economic reasoning suggests that differences in the incidence of child labor across states will be ascribable to either differences in local labor demand or local labor supply. Local labor demand will affect child labor through a variety of channels. First, aggregate local labor demand will affect employment of children. This is picked up by the term  $E_S$ . Second, relative employment by age might vary across states. Typically some states will display high average child employment intensity across all industries while others will display low child labor intensity. These differences will depend on differences in both skills- and age- biased demand across areas (since obviously children are less skilled than adults), and on differences in the aggregate supply of child labor. A lower willingness on the part of children to provide their work services will in fact presumably lead to low child labor intensity across all industries. This might be due for example to higher household living standards, higher supply of schools, stronger enforcement of child labor legislation, or state specific policies targeted to child labor. These differences are summarized by the term  $W_S$ . This term also picks up the circumstance that – everything else being equal - child labor will be higher in states where industries that are on average larger (higher  $N_{Ai}/N_A$ ) are more child labor intensive (higher  $N_{CIS}/N_{Ais}$ ). These differences are only ascribable to differences in within-sector child labor intensity across states.

Even if some areas display on average low child intensity while others display high child intensity across different sectors, the overall proportion of working children will depend on the contribution of each industry to total employment in that area. This compositional effect is

summarized by the term  $B_S$ . Effectively in states with a larger share of adult employment ( $N_{Ais}/N_{AS}$ ) in typically child intensive industries (high  $N_{Ci}/N_{Ai}$ ), child labor will be larger.

Child labor will finally depend on the share of children in the economy,  $P_S$ , that proxies for aggregate child labor supply. Mechanically, a higher proportion of children in the population will - at given child and adult employment- decrease child labor.

The last terms  $R_S$  accounts for the cross-correlation between the different terms of the decomposition. For example, if in a given state the intensity of child employment is higher in larger industries, this term will be larger.

In order to ascertain the contribution of these different factors to explaining child labor we regress each single element of the decomposition in (2) on the right hand side variable ( $p_S-p$ )

$$(3) \quad X_S = \beta_{0X} + \beta_{1X} (p_S-p) + u \quad X=W, B, E, P, R$$

Because, by construction, the left hand side variables sum to the right hand side variable, the coefficients from these regressions will add up to one ( $\beta_{1W} + \beta_{1B} + \beta_{1E} + \beta_{1P} + \beta_{1R} = 1$ ). These regressions provide an easy way to ascertain the relative role of the different components in explaining the incidence of child labor across states, that averages these effects for the entire country. An additional advantage of this approach is that it provides standard errors, so one can judge the statistical importance of the different effects.

Although, mechanically, the different components in (2) add up to the proportion of working children, there is no a priori restriction on the sign of the different coefficients in (3). For example, the coefficient from a regression of  $E_S$  on  $(p_S-p)$  is the dependent variable might be positive or negative. Higher adult employment will presumably lead to an increase in child labor if this proxies for aggregate local labor demand (and children's labor supply is upward sloping). However, to the extent that higher adult employment is associated to higher living standards, this

might be associated to lower child labor, via an income effect, in which case  $\beta_E$  will be negative. Similarly, a higher proportion of children (lower  $P_S$ ) might - everything else equal - be associated to lower child labor if the general equilibrium effect of higher aggregate labor supply is a reduction in children's market wages. This is perhaps a more important mechanism in urban areas, where a child labor market is more likely to exist. However, the reverse might also be true. Child labor might increase when the share of children in the population rises if - for example - a higher number of children per household reduce per capita income and - via this - it increases the supply of child labor to the economy. Similarly, a higher proportion of children might potentially lead to school overcrowding, reducing the incentives for school attendance and - via this - increase child labor through a reduction in the opportunity cost of working.

The coefficient on the term  $B_S$  - that is the component of interest here - will be positive if, industries that are typically child intensive account for a larger share of adult employment in high child labor states. In which case one will find that differences in child labor across states are partly explained by differences in the industrial structure. The coefficient  $\beta_B$  will be zero if there is no cross-state correlation between child labor and the employment share of industries that are child labor intensive, and it can even be negative if in high child labor states typically child labor intensive industries account for a smaller proportion of adult employment.

Because the term  $B_S$  is the sum of  $K$  terms, each referring to a different industry, one can run  $K$  separate regressions where the dependent variables is in turn the term  $[\alpha_i(\chi_{iS} - \chi_S) \delta \varepsilon]$  ( $i=1, \dots, K$ ). These coefficients, denoted by  $\beta_{Bi}$ , will obviously add up to  $\beta_B$ . In this way one can ascertain the contribution of each different industry in explaining differences in child labor across states. The coefficient will be positive (negative) if industry  $i$  is relatively more important in high

(low) child labor states (i.e.  $(\chi_{is}-\chi_s)$  is high where  $(p_s-p)$  is high (low)). The magnitude of the coefficient will also be larger if this is a child intensive industry (high  $\alpha_i$ )

### 3. Empirical results

In this section we present regression results based on equation 3. Table 4A presents results for rural children and Table 4B presents results for urban children, where each column refers to a different dependent variable. Regressions are weighted by population weights. The first three rows of the table present separate regressions by year (1980, 1991 and 2000). The fourth row pools all years together. For rural boys results are very similar across years and, on average, within industry changes account for 67% of total child labor differences. This is the largest single factor affecting child employment. The between component accounts for 38% of the variations in child employment across states. This suggests that just below 40% of the differences in the probability of child work across states are accommodated by their differential industry mix. When the different years are pooled, the R-2 are high (respectively 0.37 and 0.42 for the within and between component), confirming the role of these variables in accounting for child labor differences across areas. Since the within plus between changes add up to more than one, it must be that other forces tend to reduce child labor. This is precisely what seen in column (4) that shows that an increase in the ratio of the adult to child population tends to be associated with lower child labor, although not significantly so. This means that in areas with relatively more children, child labor is higher. This contributes to around 8% of the differences in child labor. The other effects are small. In particular, differences in adult employment account for only 7% of the differences in child labor across states. The coefficient is positive and significant implying (as found by others) that stronger adult employment is also associated to stronger child employment.



Interestingly, there is no effect of the residual components. Not surprisingly the R-2 on the employment, population and residual components are small.

To get a visual impression of the results in Table 1A, Figure 2A plots the five components of the decomposition (on the vertical axis, separately) over the differences in child labor (on the horizontal axis) across the 26 states that compose Brazil.<sup>4</sup> The solid line is a 45 degree line. One can see that the within changes predict remarkably well the distribution of child labor. Results are not driven by outliers and the variation within each year generates similar patterns of correlation. Similarly, one can see a clear correlation between child labor and the between changes. Differences in employment predict little, and this is clearly due to the fact that employment among prime age men is almost full and displays no cross-sectional variation.

Results for rural girls are reported in the right hand side panel of Table 4A. The contribution of within changes for rural girls is considerably lower than for boys. This accounts for only 3% of the differential incidence of child labor across states and the R-2 is low (0.00). Between differences though show an effect that is not very dissimilar to what found for boys. These account for around 20% of the differences in child labor across areas and the R-2 is 0.41. Differently from boys, girls seem to be much more responsive to changes in local labor demand, with (adult female) employment accounting on average for around 52% of female child labor. This fact, that is also apparent in Figure 2B, is consistent with female labor supply being more responsive to wage changes than male labor supply, a fact that is known to be true among adult workers. Although there is generally lower dispersion in female child labor across states, employment changes predict changes in child labor remarkably well. Population changes have the opposite effect for girls compared to boys. The sign is positive, suggesting that a higher

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<sup>4</sup> The state of Tocantins was created in 1985 out of a spilt of the state of Goias. For consistency we consider Tocantins and Goias as single state throughout the period.

proportion of girls in the population is associated to lower child labor. The contribution of this term is in the order of 15%. Again, residuals show no statistically significant effects. Although results for rural girls and boys are rather different, it is reassuring that the contribution of between industry changes is of similar magnitude across gender groups and over time and statistically significant. Sectoral differences explain on average between 20% and 40% of rural child labor differences across states.

Results for urban children are reported in Table 4B and Figures 1C and 1D. Child labor among urban boys and girls is still to a large extent affected by within changes. The contribution of within sector changes is in the order of 77% to 68%, respectively for girls and boys. While urban children's employment appears to be also affected by between industry changes, its contribution is small (respectively 9% for boys and 11% for girls) boys. This is perhaps unsurprising given that – as seen - urban children are more segregated with respect to adults than their rural counterparts. This implies that changes in the sectoral structure of adult employment (that we use to identify between changes) will have a lower effect on children's probability of work. To understand this, observe that, in the extreme case in which children are perfectly segregated, any change in the adult employment structure will leave child labor unchanged. Similarly to what found for girls in rural areas, the population component is significant and it enters the decomposition with a positive sign. A higher share of children in the population has no statistically significant effect on child labor. The residual component of the decomposition is in small and statistically insignificant. Aggregate employment effects explain around 11% of both girls' and boy's employment differentials. In sum, even in urban areas, we find evidence of children's employment being in partly accommodated by the differential employment structures across states. This contribution though is in general small.

We have run a number of additional checks for our regressions (not reported). First, we have performed the same exercise using only adults aged 25-50 to measure shifts across industries and overall employment and population changes. Second, we have used unskilled adult employment (as opposed to employment for the entire pool of working adults). Third, we have run unweighted (rather than weighted by cell size) regressions. Fourth we have re-run our year-specific regressions (as in rows 1 to 3 of Tables 4A and 4B) using the more detailed industrial classification that is available each year, rather than the consistent classification. This is to address the concern that the results in Tables 4A and 4B underestimate the contribution of the between component if the industry classification is too coarse. In all cases, results are reassuringly similar to the ones in Tables 4A to 4B.

As an additional check for the regressions in Tables 4A and 4B we have run regressions with the inclusion of state fixed effects. These regressions effectively exploit the differential variation in child employment and its constitutive components across different states (as opposed to the cross sectional variation as in rows 1 to 4). To the extent that unobserved state characteristics account for both high child labor and the spread of typically child labor intensive industries, the regressions in rows 1 to 4 tend to lead to biased estimates of coefficient  $\beta_S$ . For example, in states that are specialized in low value added industries, the supply of child labor might be higher, since on average households are presumably poorer. If these industries also happen to be typically child labor intensive industries, one might find a positive correlation between the proportion of working children and the spread of child intensive industries. In this case the industrial employment structure in a state might impact on child labor through channels other than child employment demand. To the extent that such differences across states are time invariant, the inclusion of state fixed effects purges the estimates of this source of bias.

State fixed effect estimates are reported in the bottom rows of tables 4A and 4B. Results are generally rather similar to the pooled specifications. With the between component explaining just below 30% of child labor in rural areas for both girls and boys. Interestingly, the within component becomes larger for girls, and in line with what found for boys (in the order 58%). Results also do not change much for urban children. For boys, though, the coefficient on the between components becomes smaller (0.02) and insignificant.

### **3.1. Results by industry**

The analysis in Tables 4A and 4B is effectively showing that sectoral differences account for a non negligible proportion of children's work, especially in rural areas of Brazil. Nothing so far, though is able to tell which sectors account for these differentials.

We investigate this further in Table 5, where we have computed the individual contribution of the 105 sectors to the between term  $B_S$  and for each of these between component we have run a regression like (3). We have then selected five industries in descending order of importance in terms of their contribution to explaining child labor, that is - as before - measured by the regression coefficient. In addition, in this table we report the share of children in each of these industries (as in Tables 1A and 1B) and the ratio of children to adult (aged 16-60) employment (as in Table 3). Regressions include state fixed effects and are run on the pooled sample between 1980 and 2000 (as in the bottom rows of Tables 4A and 4B).

Coffee production emerges as the most important sector explaining the differential variation in child labor across Brazilian states between 1980 and 2000. This explains between 17% (for boys) and 15% (for girls) of the differentials in rural areas. Another important sector is

sugar cane, that explains respectively 8% and 3% of the differential evolution across states. Coffee and sugar cane account jointly for around 10% of children's employment.

Although coffee production is also able to explain a small proportion of differences in boys' child labor in urban areas (3%), it is largely manufacturing and lodging and retail that emerge as significant determinants of the differential variation in child labor across urban areas. In particular, metalwork, footwear and the mechanical industries jointly account for 6% of the differential evolution of child labor for urban boys. For girls, these industries are footwear, garment and textiles industries, jointly accounting for 7% of the differential evolution in child labor. Differently from rural areas, there is no single industry that accounts for a substantial share of the differential evolution in child labor across urban areas of Brazil. This is consistent with the finding above that between changes matter little in explaining such differentials.

#### **4. Conclusions**

In this paper we have used micro data from the Brazilian Census between 1980 and 2000 to investigate the role that the sectoral distribution of employment plays in explaining differences in the level and changes in child labor across Brazilian states. Although within industry differences in employment - that we broadly attribute to aggregate local labor demand and supply - are the single most important factor in explaining child labor, we find that between sector differences are able to account for a sizeable share of the differential probability of child work across states. We find that between 20% and 40% of the cross-sectional differences in rural child labor across states and around 30% of the differential evolution across states is explained by the spread of different industries across states. In particular, coffee and sugar alone can explain between 25% (for boys) and 18% (for girls) of the differential evolution of rural child labor across different states.

Although these sectors are neither the most child intensive nor the ones where children are disproportionately more likely to work, they jointly account for around 10% of child employment in rural areas.

Results for urban areas show a smaller role of the industrial structure in explaining cross-sectional differences in child labor. Differences in the structure of adult employment by industry account for around 10% of such differences, and we find no role of industry shifts in explaining the differential change in the incidence of urban boys' labor across states. This is consistent with our finding that no single industry accounts for a large share of urban boys' employment.

Taken at face value, these results suggest that policies targeted to specific sectors might potentially go a long way in reducing child labor, especially in rural areas.

Some caveats apply to our results and a reader has to bear them in mind. First, our analysis does not attempt to identify the causes of the generalized fall in child labor in Brazil. Although we find that coffee and sugar cane production account for most of the differential variation across states in child labor in rural Brazil, the relative importance of these industries (and in particular coffee) in terms of nationwide employment remains roughly constant over the twenty years of analysis, implying that this cannot explain the secular fall in child labor.

Second and most important, our analysis does not allow for endogenous adjustments of industry output to child labor. The positive correlation between child labor and the industry mix might be, for example, ascribable to that fact that more abundant child labor supply in a state creates an incentive for child intensive industries to flourish.<sup>5</sup> Although the state- fixed effect estimates in the paper partly attempt to control for this by effectively purging our estimates of time invariant state specific unobserved differentials in child labor and the structure of

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<sup>5</sup> This argument is precisely done by Lewis (2004) who interprets the 'between' coefficient as an endogenous response (in terms of varying industry mix) to immigration inflows.

employment, we make no claim that our results are necessarily causal. For this exercise one would need some exogenous changes in the industrial structure (e.g. state specific sectoral policies adopted for reasons other than reducing child labor) and this is next on the agenda.

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## **Data Appendix**

The industrial classification changes over time in the Brazilian census. In particular, recent census (especially the 2000 census) include more industry items than older ones, corresponding to a lower level of disaggregation. In each year, an “undefined” category for each one-digit industry collects workers who are not classified elsewhere. This residual group encompasses different industries at different times. An additional problem is that certain activities which were relevant in the past, such as for example home-based textile production, have lost significance with time and are not included in recent surveys. Such activities are potentially relevant among child laborers. On the other hand, the emergence of “new” activities associated with technological development, implies that several sectors are not present in past surveys (for example several services in financial intermediation, communications and several services rendered to companies).

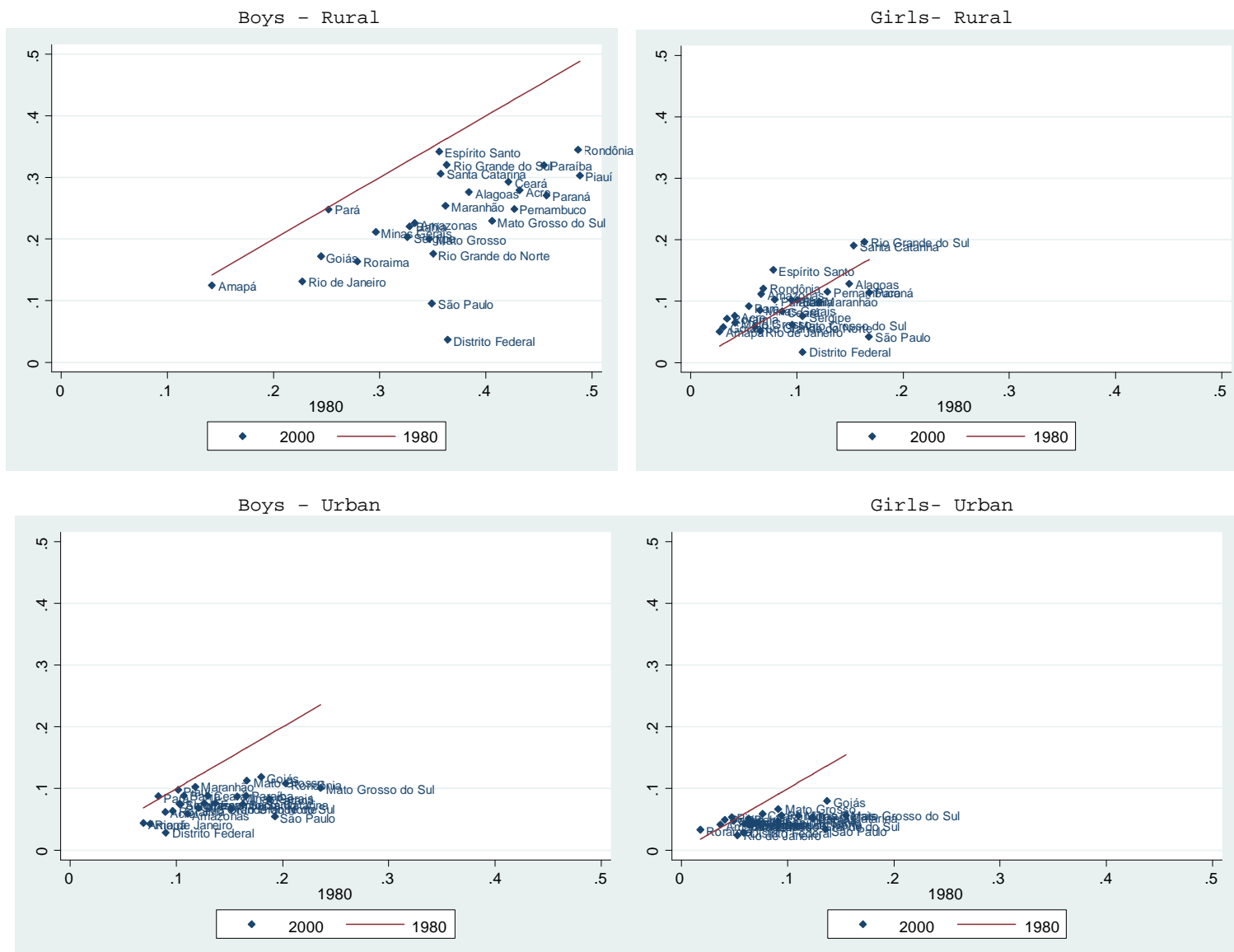
To face these problems and to produce a harmonized classification, the following approach was adopted:

1. The harmonized classification scheme preserved the items that were present in all survey years, while those which were not were assigned to broader categories common to all years were imputed to the existing categories. As a consequence, such categories aggregated a different number of items by year.
2. In several cases, the nomenclature of items was not uniform over time, although the underlying industry activity was presumably the same. The assignment of items to broader categories was carried out referring largely to the UN ISIC (Revision 3) classification of economic activities.

3. All items which could not be assigned with a reasonable level of confidence to broader categories were grouped under “Other activities”.
4. New activities were assigned to “Other activities” groups unless they could be assigned unequivocally to existing categories.
5. “Obsolete” activities were treated the same way.

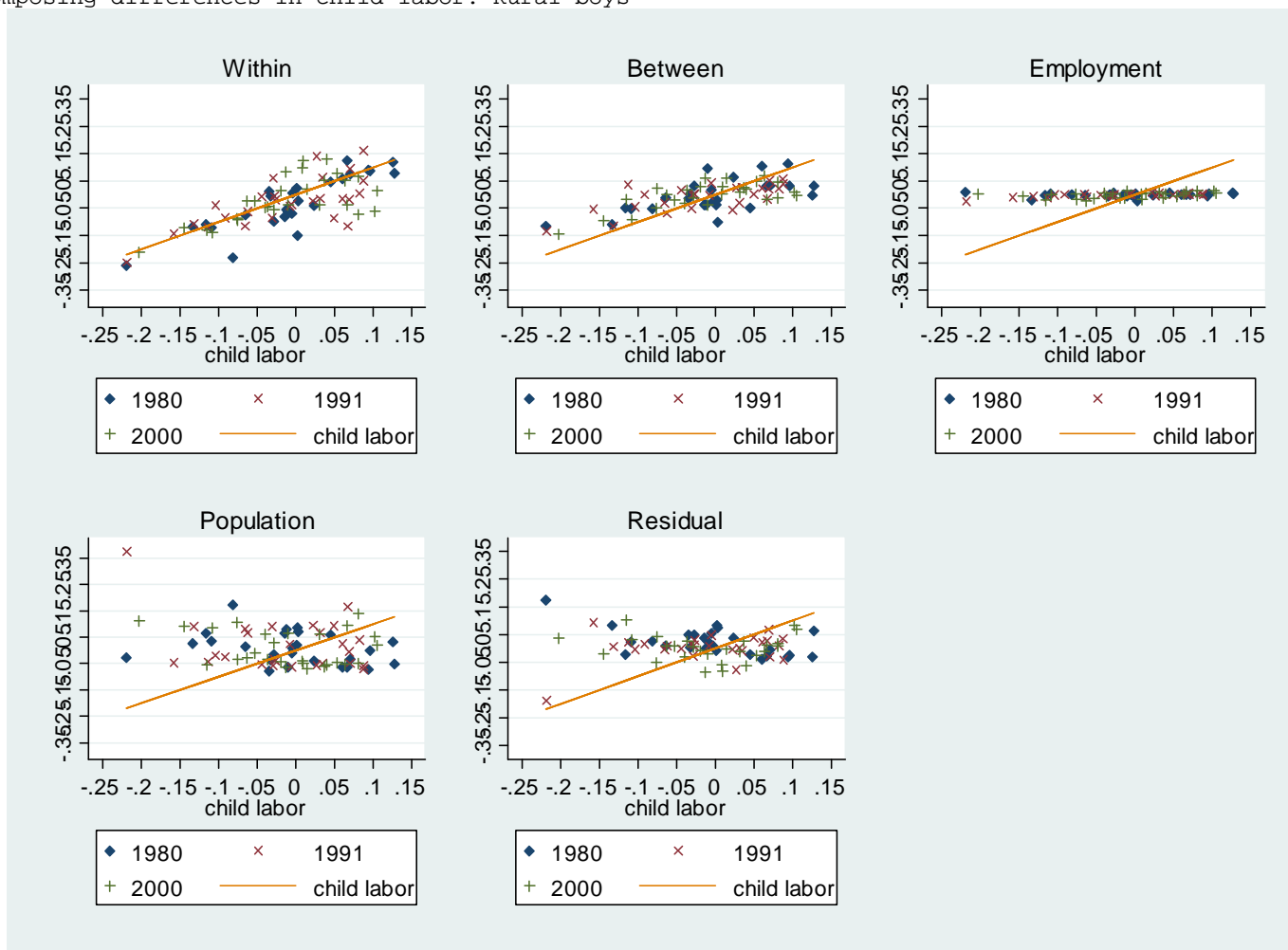
The result of the reclassification exercise was a harmonized taxonomy at a higher level of aggregation relative to all survey years that includes 105 industries. Table A1 reports the list of industries resulting from this classification.

Figure 1 - Child labor by state - 2000 vs. 1980



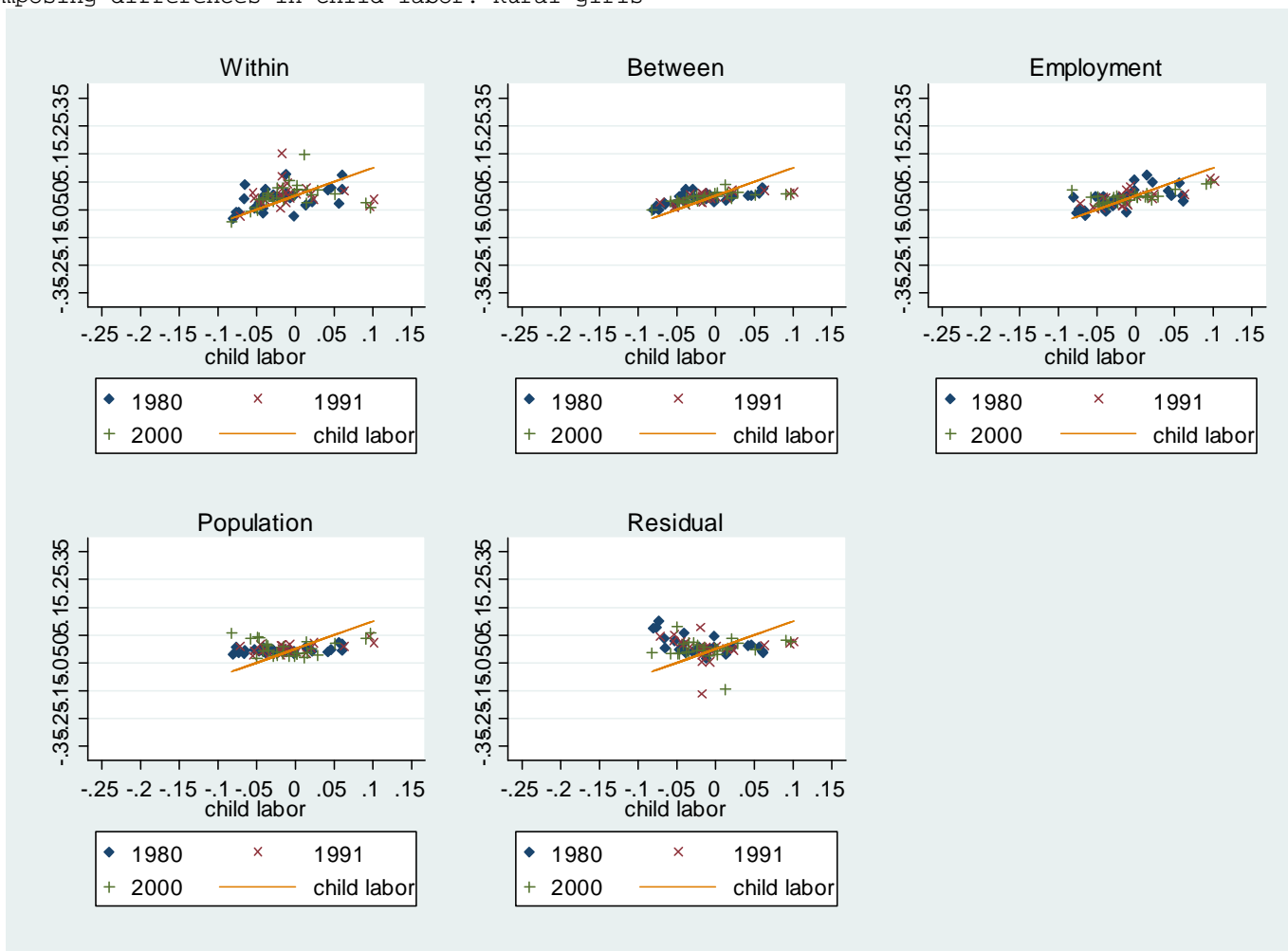
Notes. The figure reports the proportion of working children (age 10-15) in each Brazilian state in 1980 and 2000.

Figure 2A. Decomposing differences in child labor. Rural boys



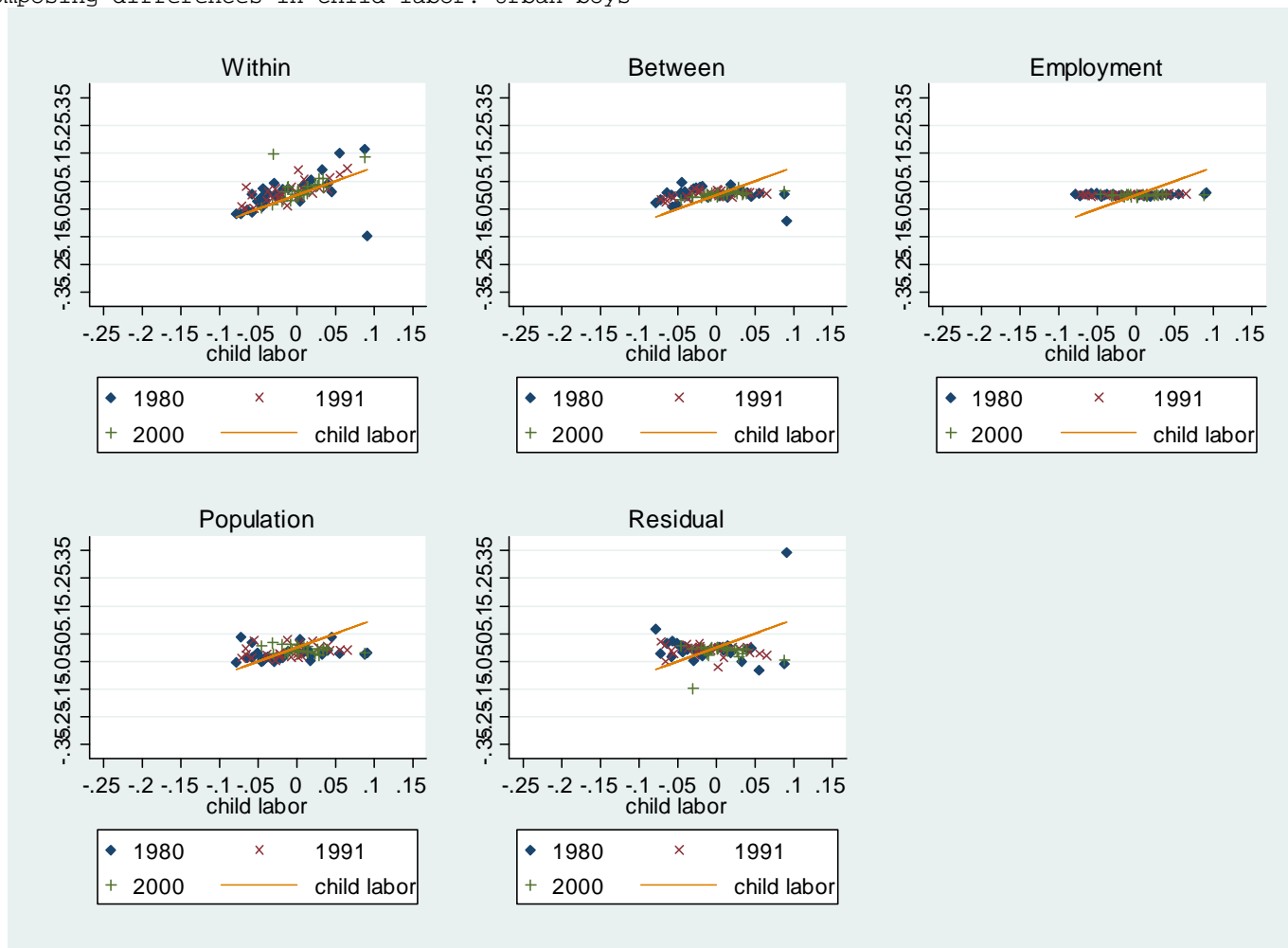
Notes. The figure reports the different elements of the decomposition in (2) (on the vertical axis) over the excess child labor in each state relative to the national average.

Figure 2B. Decomposing differences in child labor. Rural girls



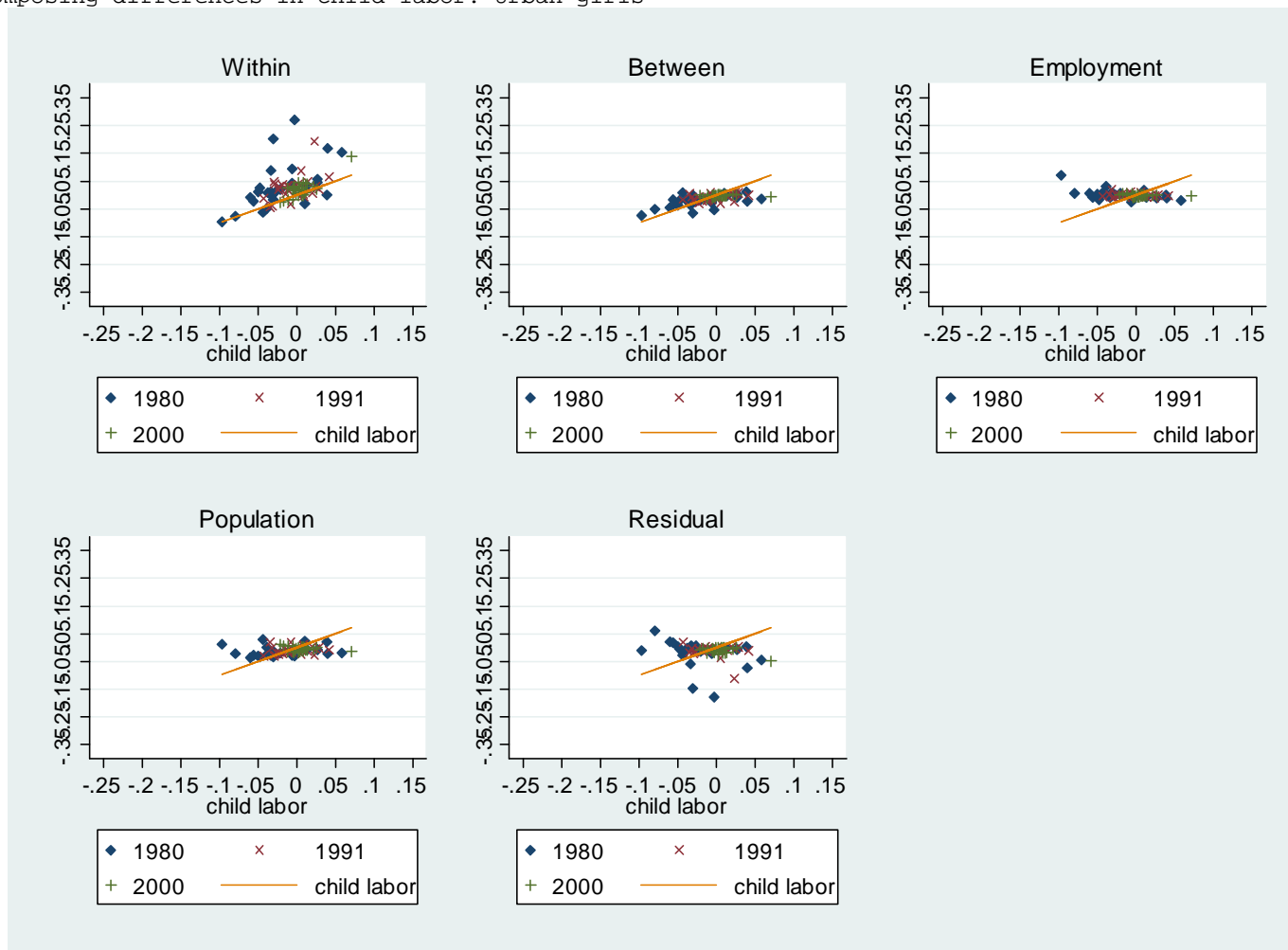
Notes. See notes to Figure 2A.

Figure 2C. Decomposing differences in child labor. Urban boys



Notes. See notes to Figure 2A.

Figure 2D. Decomposing differences in child labor. Urban girls



Notes. See notes to Figure 2A.



Table 1A  
 Sectoral distribution of employment by age and sex: top 6 industries  
 Rural areas

<u>Boys 10-15 - rural</u>		<u>Girls 10-15 - rural</u>	
Other crops	0.220	Other crops	0.202
Cultivation of corn	0.167	Domestic services	0.149
Cultivation of manioc root	0.091	Cultivation of corn	0.133
Cultivation of rice	0.089	Cultivation of manioc root	0.079
Cultivation of coffee	0.075	Cultivation of coffee	0.073
Livestock raising	0.072	Cultivation of tobacco	0.052
<u>Men 25-50 - rural</u>		<u>Women 25-50 - rural</u>	
Other crops	0.165	Other crops	0.163
Cultivation of corn	0.115	Public education	0.104
Livestock raising	0.108	Cultivation of corn	0.098
Cultivation of rice	0.076	Domestic services	0.085
Cultivation of manioc root	0.067	Cultivation of manioc root	0.070
Cultivation of coffee	0.059	Cultivation of coffee	0.042
<u>Unskilled Men 25-50- rural</u>		<u>Unskilled Women 25-50 - rural</u>	
Other crops	0.218	Other crops	0.265
Cultivation of corn	0.133	Cultivation of manioc root	0.123
Cultivation of rice	0.106	Cultivation of corn	0.109
Cultivation of manioc root	0.098	Domestic services	0.071
Livestock raising	0.096	Cultivation of coffee	0.051
Cultivation of coffee	0.048	Cultivation of rice	0.040

The table reports the top six industries of employment for children (top panel), prime age adults (middle panel) and prime age adults with no formal education (bottom panel). Source: population census, 1980, 1991, 2000.

Table 1B  
 Sectoral distribution of employment by age and sex: top 6 industries  
 Urban areas

<u>Boys 10-15 - urban</u>		<u>Girls 10-15 - urban</u>	
Repair and maintenance services	0.084	Domestic services	0.531
Construction industry	0.075	Lodging and food services	0.039
Lodging and food services	0.059	Commerce of textiles and clothing	0.030
Retail on public streets	0.055	Garment industry	0.029
Commerce of products of food and beverages	0.053	Commerce of products of food and beverages	0.023
Other crops	0.041	Textile industry	0.021
 <u>Men 25-50 - urban</u>		 <u>Women 25-50 - urban</u>	
Construction industry	0.132	Domestic services	0.172
Repair and maintenance services	0.043	Public education	0.114
Metalworks	0.038	Lodging and food services	0.049
Lodging and food services	0.036	Personal services not included above	0.041
Highway cargo transportation	0.035	Private medical services	0.034
Highway passenger transportation	0.034	Garment industry	0.033
 <u>Unskilled Men 25-50- urban</u>		 <u>Unskilled Women 25-50 - urban</u>	
Construction industry	0.213	Domestic services	0.398
Other crops	0.065	Lodging and food services	0.061
Retail on public streets	0.037	Repair and maintenance services	0.051
Commerce of products of food and beverages	0.033	Retail on public streets	0.038
Cultivation of rice	0.032	Other crops	0.036
Livestock raising	0.030	Personal services not included above	0.034

See notes to Table 1A.

Table 2  
Duncan segregation index by industry

		Consistent industry definition					
		<u>Boys - Rural</u>			<u>Girls - Rural</u>		
		Age			Age		
		16-24	25-50	>50	16-24	25-50	>50
All		0.167	0.211	0.138	0.253	0.270	0.207
Unskilled		0.138	0.132	0.097	0.204	0.213	0.216
		<u>Boys- Urban</u>			<u>Girls - Urban</u>		
		Age			Age		
		16-24	25-50	>50	16-24	25-50	>50
All		0.248	0.324	0.272	0.346	0.444	0.450
Unskilled		0.312	0.334	0.346	0.163	0.267	0.345
		Original industry definition					
		<u>Boys - Rural</u>			<u>Girls - Rural</u>		
		Age			Age		
		16-24	25-50	>50	16-24	25-50	>50
All		0.216	0.268	0.177	0.299	0.252	0.183
Unskilled		0.155	0.164	0.124	0.189	0.172	0.193
		<u>Boys- Urban</u>			<u>Girls - Urban</u>		
		Age			Age		
		16-24	25-50	>50	16-24	25-50	>50
All		0.274	0.366	0.327	0.279	0.345	0.355
Unskilled		0.308	0.361	0.379	0.216	0.217	0.289

The Table reports the Duncan sectoral segregation index between children and other age groups. The top panel uses the consistent definition of industries while the bottom part uses the original classification as reported in the Census.

Table 3  
Child and Adult Intensive Industries

<u>Boys 10-15 - rural</u>		<u>Girls 10-15 - rural</u>	
Cultivation of herbaceous cotton	0.135	Cultivation of herbaceous cotton	0.186
Cultivation of tobacco	0.124	Cultivation of coffee	0.163
Cultivation of corn	0.119	Cultivation of tobacco	0.150
Cultivation of manioc root	0.117	Cultivation of corn	0.140
Other activities	0.115	Transf. Ind. Non-metallic minerals	0.140
Other crops	0.112	Lumber industry and forest exploitation	0.134
Relative employment	0.098	Relative employment	0.118
Relative Population	0.294	Relative Population	0.302
<u>Boys 10-15 - urban</u>		<u>Girls 10-15 - urban</u>	
Cultivation of herbaceous cotton	0.090	Cultivation of herbaceous cotton	0.117
Horticulture and floriculture	0.089	Cultivation of tobacco	0.100
Personal services not included above	0.084	Domestic services	0.097
Domestic services	0.084	Cultivation of coffee	0.090
Cultivation of tobacco	0.082	Other crops	0.080
Footwear industry	0.081	Footwear industry	0.078
Relative employment	0.032	Relative employment	0.039
Relative Population	0.228	Relative Population	0.214

The table reports the proportion of employed children (10-15) relative to adults (16-60) by industry for the six industries in which children are relatively more concentrated. Source: population census, 1980, 1991, 2000. Additional figures provide relative child to adult employment irrespective of industry and relative population.

Table 4A  
Decomposing child labor - Rural Areas

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	Within sectors	Between Sectors	Aggregate employment	Population share	Residual	Within sectors	Between Sectors	Aggregate employment	Population share	Residual
	<u>Boys - Rural</u>					<u>Girls - Rural</u>				
1980	0.981*** (0.177)	0.461*** (0.100)	0.061*** (0.014)	-0.255** (0.123)	-0.249* (0.145)	0.283** (0.102)	0.218*** (0.041)	0.533*** (0.111)	0.076* (0.040)	-0.110* (0.064)
R2	0.56	0.47	0.45	0.15	0.11	0.24	0.54	0.49	0.13	0.11
1991	0.492** (0.183)	0.260*** (0.075)	0.091*** (0.021)	0.137 (0.180)	0.019 (0.077)	-0.057 (0.086)	0.181*** (0.048)	0.563*** (0.065)	0.247*** (0.044)	0.066 (0.060)
R2	0.23	0.33	0.45	0.02	0.00	0.02	0.38	0.75	0.57	0.05
2000	0.583*** (0.164)	0.423*** (0.092)	0.088* (0.043)	-0.158 (0.151)	0.063 (0.092)	-0.114 (0.227)	0.219*** (0.059)	0.448*** (0.066)	0.106 (0.103)	0.340* (0.171)
R2	0.34	0.47	0.15	0.04	0.02	0.01	0.37	0.66	0.04	0.14
1980-2000	0.673*** (0.102)	0.378*** (0.051)	0.081*** (0.016)	-0.085 (0.089)	-0.047 (0.063)	0.030 (0.086)	0.204*** (0.028)	0.519*** (0.047)	0.152*** (0.039)	0.095 (0.066)
R2	0.37	0.42	0.24	0.01	0.01	0.00	0.41	0.62	0.17	0.03
1980-2000 (fixed effects)	0.667*** (0.134)	0.291*** (0.067)	0.101*** (0.023)	-0.034 (0.068)	-0.025 (0.117)	0.584*** (0.150)	0.266*** (0.041)	0.302*** (0.073)	-0.045 (0.042)	-0.106 (0.137)
R2	0.84	0.85	0.77	0.91	0.49	0.52	0.80	0.85	0.85	0.34

The table reports OLS estimates of equation (3). The first three rows refer respectively to the year 1980, 1991 and 2000. The fourth row pools all years together. Row 5 additionally controls for state fixed effects. Regressions are weighted by population in each state and year. Number of observations by year: 26.

Table 4B  
Decomposing child labor - Urban Areas

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	Within sectors	Between Sectors	Aggregate employment	Population share	Residual	Within sectors	Between Sectors	Aggregate employment	Population share	Residual
	<u>Boys - Urban</u>					<u>Girls - Urban</u>				
1980	0.728*** (0.112)	0.020 (0.077)	0.112*** (0.016)	0.161 (0.135)	-0.022 (0.063)	0.602*** (0.149)	0.089** (0.038)	0.143** (0.053)	0.176* (0.101)	-0.010 (0.052)
R2	0.64	0.00	0.67	0.06	0.00	0.40	0.18	0.23	0.11	0.00
1991	0.668*** (0.084)	0.054 (0.062)	0.137*** (0.021)	0.102 (0.117)	0.040 (0.052)	0.619*** (0.165)	0.157*** (0.045)	0.111* (0.061)	0.038 (0.112)	0.076* (0.044)
R2	0.73	0.03	0.63	0.03	0.02	0.37	0.34	0.12	0.00	0.11
2000	1.080*** (0.094)	0.333*** (0.053)	0.023 (0.043)	-0.320*** (0.074)	-0.116** (0.048)	1.186*** (0.179)	0.105*** (0.026)	-0.013 (0.063)	-0.288*** (0.083)	0.010 (0.065)
R2	0.85	0.62	0.01	0.44	0.20	0.65	0.41	0.00	0.33	0.00
1980-2000	0.769*** (0.058)	0.089** (0.040)	0.106*** (0.015)	0.051 (0.070)	-0.015 (0.032)	0.684*** (0.092)	0.112*** (0.022)	0.113*** (0.032)	0.074 (0.060)	0.018 (0.031)
R2	0.70	0.06	0.41	0.01	0.00	0.42	0.25	0.14	0.02	0.00
1980-2000 (fixed effects)	0.687*** (0.061)	0.021 (0.031)	0.060*** (0.008)	0.268*** (0.048)	-0.037 (0.041)	0.620*** (0.075)	0.128*** (0.029)	0.130*** (0.027)	0.214*** (0.040)	-0.092** (0.043)
R2	0.92	0.86	0.96	0.88	0.61	0.90	0.65	0.84	0.88	0.47

See notes to Table 4A.

Table 5  
Decomposing child labor  
Industry specific contribution to between changes (top 5 industries only)

	<u>Rural boys</u>					<u>Rural girls</u>				
	Coffee	Herbaceous cotton	Sugar cane	Food	Fishing	Coffee	Undefined corps	Corn	Manioc root	Sugar cane
Contribution	0.170*** (0.047)	0.154 (0.148)	0.084* (0.053)	0.020*** (0.005)	0.016*** (0.007)	0.151*** (0.026)	0.063 (0.054)	0.054* (0.030)	0.033 (0.022)	0.032* (0.019)
% of child Employment	0.075	0.040	0.029	0.009	0.009	0.073	0.202	0.133	0.079	0.019
% children in industry	0.107	0.135	0.096	0.053	0.061	0.163	0.128	0.140	0.121	0.111
	<u>Urban boys</u>					<u>Urban girls</u>				
	Coffee	Metalworks	Footwear	Mechanical	Lodging and food services	Garment industry	Textile industry	Footwear Industry	Sugar cane	Retail on public streets
Contribution	0.027*** (0.008)	0.025*** (0.005)	0.018*** (0.007)	0.016*** (0.003)	0.013*** (0.004)	0.025*** (0.006)	0.023*** (0.008)	0.021*** (0.008)	0.013*** (0.005)	0.011*** (0.002)
% of child employment	0.022	0.022	0.015	0.009	0.059	0.029	0.021	0.017	0.005	0.017
% children in industry	0.078	0.018	0.081	0.015	0.045	0.037	0.044	0.078	0.066	0.022

The table reports OLS estimates of equation (3) separately by industry. Top five industries reported. Regressions include state fixed effects. See also notes to Table 4A.

Table A1  
Harmonized industry classification

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1.	Cultivation of coffee
2.	Cultivation of herbaceous cotton
3.	Cultivation of sugar cane
4.	Food industry
5.	Fishing and related services
6.	Livestock raising
7.	Lumber industry and forest exploitation
8.	Horticulture and floriculture
9.	Transf. Ind. Non-metallic minerals
10.	Undefined crops
11.	Other activities
12.	Activities in services related to agriculture and cattle raising
13.	Cultivation of bananas
14.	Domestic services
15.	Footwear industry
16.	Mechanical, electrical material and communications equipment industry
17.	Beekeeping and silkworm raising
18.	Extraction of non-metallic minerals
19.	Textile industry
20.	Tobacco industry
21.	Extraction of stones and other construction materials
22.	Beverage industry
23.	Paper and cardboard industry
24.	Undefined activities <sup>2</sup>
25.	Plastic material industry
26.	Coal mining
27.	Municipal admin. Services
28.	Water supply, urban cleaning, sewage and related activities
29.	Technical-professional services not included above
30.	Railroad transportation
31.	Veterinarian services
32.	Public education
33.	Extraction of oil and natural gas and related services
34.	International organizations and other extra-territorial institutions
35.	Piped gas production and distribution
36.	Public social security
37.	Insurance and private social security
38.	Rubber industry
39.	Department stores
40.	Trade unions and associations
41.	Electric energy prod. and distribution
42.	Financial intermediation
43.	Radio and television broadcasting services
44.	Armed forces
45.	Federal admin. Services
46.	Undefined administrative services
47.	Personal hygiene services
48.	Loading and unloading, storing and warehouses
49.	Commerce of agricultural and extractive products
50.	Air transportation
51.	Private medical services
52.	Undefined activities <sup>3</sup>
53.	Leather and skin product industry (except clothing and footwear)
54.	Pharmaceutical industry
55.	Philosophical , cultural and religious activities
56.	Editing
57.	Private education
58.	Transportation material industry
59.	Metalworks
60.	Engineering and architectural services
61.	Public medical services
62.	Auxiliary activities in transportation
63.	Security services



64. Publicity and advertising services
  65. Commerce of chemical and pharmaceutical products
  66. Commerce of paper
  67. Extraction of radioactive minerals
  68. Poultry raising
  69. State admin. Services
  70. Social assistance
  71. Commerce of machines
  72. Personal services not included above
  73. Aquiculture and related services
  74. Administration, commerce and handling of real estate
  75. Commerce of fuels and lubricants
  76. Vehicle and accessory trade
  77. Cleaning and maintenance services
  78. Chemical industry
  79. Commerce of tools, ceramics, construction material and hardware
  80. Garment industry
  81. Social and community services not included in the above categories or undefined
  82. Highway cargo transportation
  83. Entertainment and artistic prom
  84. Postal services and telecommunications
  85. Supermarkets/and hypermarkets
  86. Highway passenger transportation
  87. Commerce of textiles and clothing
  88. Furniture industry
  89. Legal services, accounting, auditing
  90. Undefined activities<sup>4</sup>
  91. Undefined activities<sup>5</sup>
  92. Commerce of products of food and beverages
  93. Lodging and food services
  94. Retail on public streets
  95. Repair and maintenance services
  96. Extraction of metallic minerals
  97. Construction industry
  98. Wood product industry
  99. Cultivation of cocoa beans
  100. Cultivation of tobacco
  101. Activities not included above<sup>1</sup>
  102. Cultivation of corn
  103. Cultivation of manioc root
  104. Cultivation of soybeans
  105. Cultivation of rice
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