# Impact of Globalization on Poverty and Employment:

**Transmission Channels and Policy Debate** 

Presentation Based on UNU-WIDER Program of Research on "The Impact of Globalization on the World's Poor" Machiko Nissanke and Erik Thorbecke Prepared for the Employment and Development Conference IZA and World Bank, Berlin, May 25-27, 2006

## What is Globalization? What are its Manifestations?

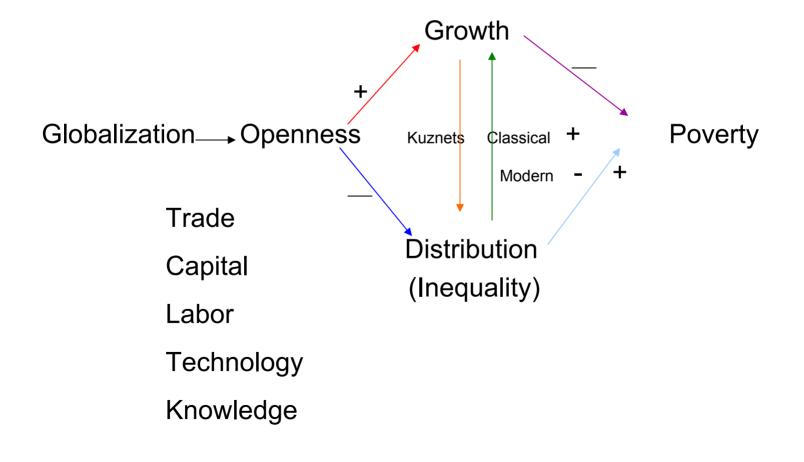
Greater Integration within the World Economy via Increased Openness to:

- International Trade
- Cross-border Capital and Labor Movements
- Cross-border Flow of Technology
- Cross-border Flow of Information, Knowledge, and Ideas (Internet Super-Highway)

## Introduction (continued)

- Questions frequently asked:
  - Q?: Whether the actual distribution of gains is fair ? Whether the poor benefit less than proportionately from globalization and under some circumstances might actually be hurt by it ?
  - Q?: The downside of globalization Who bears most of the costs? Are they borne disproportionately by the developing world and the poor (often unskilled workers) who are more vulnerable ?

#### The Globalization-Openness-Growth-Distribution (Inequality)-Poverty Nexus



#### Search for Pro-Poor Growth or Distributionneutral Growth

The Growth to Poverty Link

The *Pattern* of Economic Growth and Development, rather than the *Rate* of Growth per se, has Significant Effects on a Country's Income Distribution and Poverty Dynamics.

- Openness is a Necessary but not a Sufficient Condition for Successful Development.
  - Fundamental Role of Agriculture in Structural Transformation early in Development Process.

### Additional Channels through which Globalization Impacts the Poor

- Growth is the Main Channel (filter) through which Globalization Affects Income Inequality and Poverty
- Other Channels through which Globalization can Produce Winners and Losers:
  - □ Changes in Relative Factor and Good Prices;
  - Differential Cross-border Factor (Capital and Labor) Mobility;
  - The Nature of Technical Progress and Technological Diffusion Process

#### Channel 2: Changes in Relative Product and Factor Prices

Changes in Relative Product Price Induce Changes in Relative Factor Prices with the Advent of Globalization (the Stolper-Samuelson effects):

- Theoretical Prediction: Unskilled Labor is a Winner in Low income Countries and a Loser in Developed Countries
- Empirical Evidence: Wage Gaps between Skilled and Unskilled Labor have been Increasing in many Developing Countries (in particular, in Latin America and Africa)

#### Channel 2: Changes in Relative Product and Factor Prices (Continued)

– Explanations Why Theoretical Prediction Doesn't Hold:

- Increasing Wage Gap in LA because of Entry into World Economy of Low-Income Asian Economies with Abundant Reserves of Unskilled Labor such as China and India into the World Markets -Wood (1997,1999)
- The Nature of New Technology is heavily Biased in Favor of Skilled and Educated Labor- Wood and Kanbur and Culpepper (2002)

#### **Channel 3: Factor Mobility**

- Perverse Factor Movements (Culpepper,2002) :
  - Capital and Skilled Labor do not Migrate to Poor Countries as much as among Developed Countries;
  - There is a Tendency for Skilled Labor to Migrate from Developing Countries to Developed Countries (e.g. African Doctors and Nurses);
  - Wage Equalization' Does not take Place through Labor Migration (as was the Case in the Previous Globalization Era)

## Channel 4: Technical Progress and Technological Diffusion

- The Nature of New Technology is Heavily Biased in Favor of Skilled and Educated Labor
  - Technical Change Emanates from R&D activities in the Developed Countries in Response to Local Developed Country conditions (Labor-Saving and Skill-biased);
  - New Technology is Complementary to Capital and Skilled Labor, while they are Substitute for Unskilled Labor;
  - Technical Change will Increase Inequalities Universally both in Developed and Developing Countries;
  - Increasing Privatisation of Research e.g. in Bio-technology may make it less Affordable to the Poor;

## Questions

- Is the Concept of Appropriate Technology Dead?
- Can a Technology be Labor-intensive and yet Efficient and Competitive in World Markets?
- How can Research in Appropriate Technologies be Encouraged?

## **Policy Issues**

- Globalization should not be Viewed as a Reliable Substitute for a Domestic Development Strategy
- One of the Critical Issues Facing Policy-makers in Low-Income Developing Countries in Formulating their Strategic Position towards the Globalization Process is how to Evolve their Comparative Advantages over Time in their Abundant Factor (Unskilled Labor)
- Governments of Developing Countries Should Consciously Engage in Building Institutional Capacities for Successful Integration.
- Three Types of Institutions Come to Mind: 1) Design and Implement an Educational and Vocational Training System Appropriate and Responsive to the Country's Specific Needs; 2) Reduce Labor Market Fragmentation and Increase Flexibility; 3) Safety Nets to Reduce Vulnerability of the Poor to Shocks and the Structural Transformation