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#### **ABSTRACT**

# Consumption and Leisure: The Welfare Impact of Migration on Family Left Behind\*

This paper examines the effect of international migration on the welfare of family members left behind at the origin. Previous literature has produced inconclusive evidence, with some studies suggesting that migration reduces income poverty while others show that non-migrants bear a larger work burden to compensate for the loss of migrants' earnings. This paper provides a new unified framework that generates testable predictions of whether migration increases non-migrants' welfare in terms of both consumption and leisure time. Drawing on household panel data in rural Mexico, I find that migration increases non-migrants' consumption, but that this consumption gain cannot be explained by labor supply adjustments. Migration improves left-behinds' welfare through two different channels: (i) migrants' remittances exceed their forgone income contribution to the origin household; and (ii) the out-migration of a farmer increases the marginal productivity of agricultural labor for those left behind in the farm.

JEL Classification: 015, J22, F22

Keywords: migration, remittances, welfare, labor supply, consumption, Mexico

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# 1 Introduction

Does international migration improve the welfare of families left behind at the origin? While migrants may realize important income gains when they move, it is less clear whether those staying behind also benefit. In fact, although non-migrants may benefit from remittance inflows, the local earnings and inputs of the migrants are lost. The literature has traditionally focused on the effects on income or consumption, generally supporting the optimistic view that international migration and remittances reduce poverty among families left behind. Nonetheless, another recent strand of research has produced more mixed conclusions about the effect of migration on non-income dimensions of well-being. Specifically, a series of studies finds that migration causes members left behind to increase their time spent in farm work and unpaid family work (Binzel and Assaad, 2011; Mu and van de Walle, 2011; Chang et al., 2011; Démurger and Li, 2013; Mendola and Carletto, 2012). Evidence that migration reduces available time out of work has raised the concern of a negative effect on non-migrants' well-being, notably in terms of health and school attendance among children left behind (McKenzie and Rapoport, 2011; Antman, 2010, 2011).

However, these two separate approaches — one in terms of consumption, the other in terms of time allocation — have their own limitations. Given that it ignores the disutility of work, a purely monetary approach focused on consumption may underestimate the welfare losses caused by migration. For example, if the primary breadwinner of the household were to migrate without sending back remittances, this would cause a net income loss for the members left behind. Nonetheless, non-migrants may mitigate this loss and smooth consumption by sufficiently increasing their labor time. No decrease in consumption would then be observed ex-post despite an income loss ex-ante. Thus, a consistent welfare analysis must take into account the leisure costs of the extra income generated by the labor-supply adjustments of non-migrants. <sup>2</sup>

Previous studies focusing on non-migrants' time use have usually overlooked the positive effect of migration on the shadow wage of farm work. In a context of decreasing marginal productivity of labor in agricultural production, the out-migration of a farmer is likely to increase the marginal productivity of labor for those left behind in the farm. Given that the opportunity cost of leisure has increased, non-migrants may work more in the farm to consume more. Therefore, the finding that left-behinds increase their labor supply does not necessarily imply that their welfare has declined.

This paper examines whether — in a rural context — migration increases non-migrants'

<sup>1.</sup> For a review of the literature, see Adams (2011) and Antman (2013).

<sup>2.</sup> In the opposite case in which migration generates net income gains for non-migrants, a purely monetary approach focused on consumption gains may underestimate the increase in non-migrants' welfare. This is because non-migrants may use the additional income to purchase leisure time, thereby substituting consumption with more leisure.

welfare in terms of both consumption *and* leisure time, rather than in one of these dimensions separately. To answer this question, I provide a unified theoretical framework that models migration as the outcome of a joint welfare maximization by the potential migrant and the rest of the family, with migration decisions essentially being driven by income differential between the local family farm and the foreign labor market. The model highlights the combination of an income and a substitution effect. First, migration has a priori an ambiguous effect on the resources available to non-migrants. While non-migrants can benefit from remittances inflows, the earnings and other inputs that the migrant would have produced locally are lost. The model shows that migration only generates net income gains if migrants' remittances exceed their forgone income contribution to the household (migrant's earnings minus individual consumption). Second, the model emphasizes an effect of migration that has generally gone unnoticed in the micro empirical literature, namely the fact the out-migration of a farmer raises the marginal productivity of agricultural labor for those left behind. <sup>3</sup> This positive impact of emigration increases the welfare of non-migrants, independent of remittances or any compensation on the part of the migrant, as Drapier et al. (2006) have theorized.

Using household panel data in rural Mexico, I estimate that migration to the U.S. increases the food and non-food expenditure of household members staying behind by about 25%. The principal contribution of this paper is to show that these consumption gains are too large to be explained by endogenous adjustments in non-migrants' labor supply. This proves that migration increases non-migrants' welfare once the utility of consumption and the disutility of work are both taken into account. Further, I find direct evidence of a positive income effect and a substitution effect. I find that the amounts of migrants' remittances tend to exceed their forgone income contribution to the origin household, thereby generating net income gains for those left behind. These income gains appear to persist over time, up to five years after migration, leading to a higher accumulation of household durable assets in the form of financial savings and livestock. Finally, I find that migration causes non-migrants to increase their farm labor (in self-employment), particularly when the migrant worked in the farm before migrating. This lends support for the positive effect of a farmer's out-migration on the productivity of agricultural labor at the origin.

This paper also contributes to the abundant literature on the impact of migration on Mexican households in two different ways. First, it adds to the scarce evidence on the effects of migration on left-behinds' consumption and time use, while most of the previous studies have focused on the effects of remittances, on labor force participation (Cox-Edwards and Rodríguez-Oreggia, 2009; Amuedo-Dorantes and Pozo, 2006), income volatility (Amuedo-Dorantes and

<sup>3.</sup> Chang et al. (2011) and Lokshin and Glinskayai (2008) mention this effect but do not examine its welfare implications. Some macro studies also find that emigration has positive effects on equilibrium wages in sending countries, especially in Mexico (Mishra, 2007).

Pozo, 2011) or vulnerability to poverty at (de la Fuente, 2010). <sup>4</sup> These studies take migration decisions as given and compare outcomes of recipient households with a counterfactual scenario with no (or less) remittances and with an unchanged household size and composition. Nonetheless as Schiff (2008) shows, abstracting from changes in household size generally results in substantially underestimating the impact of migration on income and poverty. For this reason — and because the group of recipient and migrant-sending households do not coincide (migrants do not always remit) — the effects of migration can be very different from those of remittances. <sup>5</sup>

Second, most of studies of migration impacts rely on cross-sectional data and instrument migration decisions using push or pull factors proxied by household circumstances – e.g. village-level networks, distance to potential areas of destination, economic shocks – the exogeneity of which is often questionable. <sup>6</sup> In this paper, I am able to move beyond these approaches by taking advantage of panel data. The identification exploits variation in migration decisions across households and over time (between two survey rounds) and uses individual fixed effects to control for time-invariant unobserved heterogeneity. To address the concern of confounding factors varying over time – such as local labor demand shocks – I include municipal-year fixed effects to control for unobserved shocks at a very local level, with municipalities being very small space units in rural Mexico, typically comprising fewer than 2,500 inhabitants. In addition, I provide evidence that within a municipality, household-specific shocks do not drive migration decisions and that there are no differential pre-migration time trends. Almost no studies on the impacts of Mexican migration use panel data, with one exception being Antman (2011). Nonetheless, by using a panel dataset covering only one year (the ENEU), the author can only address the very immediate effects of paternal migration on children's schooling and work outcomes. By contrast, I am able to uncover medium- and long-term effects, up to five years after migration.

Finally, this paper relates to the literature seeking to understand how the gains of migration are shared within the family. It has been clearly established that international migration generates massive income gains for the migrants themselves. <sup>7</sup> Nonetheless, the extent to which

<sup>4.</sup> Hanson (2007) is the only study that focuses on the effects of emigration. The author explores whether the labor-supply behavior of individuals born in high- and low-migration Mexican states changed differentially between 1990 and 2000. Nonetheless, as the author acknowledged, shocks other than emigration (e.g. NAFTA trade reform or the 1995 crisis) may have differential impacts on high- and low-migration states and thus confound the estimates.

<sup>5.</sup> A similar argument can be found in Bertoli and Marchetta (2014). The authors find substantially different effects of migration on poverty among stayers in Ecuador depending on whether they focus on migrant-sending or remittance-recipient households.

<sup>6.</sup> Historical migration rates in the households' state of residence have been extensively used in the US-Mexico migration literature (McKenzie and Rapoport, 2011, 2007; Woodruff and Zenteno, 2007). Nonetheless, historical migration rates may be correlated with current levels of community development in Mexico and thus could directly affect non-migrants' outcomes.

<sup>7.</sup> Gibson and McKenzie (2012); Clemens (2013); McKenzie et al. (2010)

household members left behind also benefit remains unclear, in absolute terms and relative to the migrant. A growing body of literature has shown that transnational households are not immune to non-cooperative behaviors due to acute information asymmetries arising between family members separated over long distance. Findings in Ambler (2015) and Seshan and Zubrickas (2015) notably suggest that migrants may take strategic advantage of these information asymmetries to send a lower amount of remittances. Gibson et al. (2011) shows that despite the considerable income gains that they realize when moving to New Zealand, Tongan migrants do no remit enough to compensate for their forgone local earnings. This causes members left behind to be worse-off in terms of income per capita and wealth. Similarly, Beegle et al. (2011) find important and persistent differences in consumption growth between migrant and non-migrant members of the same households in Tanzania.

In the context of rural Mexico, the results found in this paper suggest that international migration is largely beneficial to the household members staying behind. This finding is in line with the theory of Stark and Bloom (1985), which views migration as a cooperative and mutually-beneficial contract between the migrant and the rest of the family. Owing to the lack of matched data on migrants and their origin households in Mexico, this paper does not compare the welfare of members left behind relative to the welfare of migrants at the destination.

The remainder of this paper proceeds as follows. Section 2 presents a stylized model generating testable predictions of whether migration increases non-migrants' welfare. Section 3 describes the data used to test these predictions. Section 4 reviews the empirical strategy and discusses possible threats to the identification. Section 5 presents the estimation results, before section 6 concludes.

# 2 Theoretical model

In this section, I develop a stylized model to gain insights into how migration decisions should affect the time allocation and consumption of the non-migrant household members. Individual migration is modeled as the outcome of a household strategy to exploit income differential between local activities and the foreign labor market. At the origin, the household derives income from either farm production or off-farm wage-earning jobs. In order to examine the distribution of welfare within the household, I consider households comprising two members with different skills and with different marginal utility of leisure and consumption. My setting thus departs from standard agricultural household models, which generally use a single agent (Taylor and Adelman, 2003) and is close to the model of Sadoulet et al. (1998) with heterogeneous family labor. The latter is used to predict the membership of landed hou-

<sup>8.</sup> See Chen (2013); De Laat (2014) and Ashraf et al. (2015) for evidence of strategic efforts of migrants to control remittance spending.

seholds in different labor regimes — sellers of labor, self-sufficient in labor, and employers — depending on the marginal productivity of the farm, on off-farm wages as well as wages paid to hire workers in the farm. Building on this framework, my contribution is to model migration as a labor regime in which: (i) the outside wage of one family member is sufficiently high that he leaves the farm to work in off-farm jobs; (ii) the other member remains in the local farm at the origin. I subsequently derive how the non-migrant member adjusts his labor supply and consumption in response to migration triggered by higher outside wages.

#### 2.1 Framework

Formally, I assume that the family maximizes a Bergson-Samuelson joint welfare function  $\theta U^2 + (1-\theta)U^1$ , with  $0 < \theta < 1$  the Pareto weight. For each i=1,2, individual utility  $U^i$  is a concave function of individual consumption  $c_i$  and leisure  $l_i$ , which are complementary inputs in the utility  $(U^i_{c_i l_i} \ge 0)$ . Each family member allocates his time endowment  $T_i$  between onfarm work  $L^F_i$ , off-farm wage work  $L^O_i$  and leisure  $l_i$ . Family members' labor is remunerated at different wage rates  $w_1$  and  $w_2$  in the local labor market. Family members' labor supplies are perfect substitutes in the farm production F, which exhibits diminishing marginal productivity of labor  $(F'(0) = +\infty, F'(L) > 0, F''(L) < 0)$ . Other inputs such as land or capital are supposed to be fixed. Because the model focuses on the labor supply of non-migrant household members, I consider that the household does not hire non-family workers in the farm. This assumption does not modify the crucial predictions of the model, as I show in an extended version of the model presented in an online appendix.

Let member 1 be the potential migrant and  $w_1^{US}$  the foreign wage rate. If he migrates, member 1 can no longer work in the family farm at the origin. Let C be the monetary costs of migration (e.g. travel, housing and job search at destination) and let  $\pi = \frac{C}{w_1^{US}L_1^{US}}$  be the costs expressed in foreign earnings-equivalent units ( $0 < \pi < 1$ ), with  $L_1^{US}$  member 1's working hours at destination.  $\pi$  represents the fraction of foreign earnings that are forgone to meet migration costs. For modeling convenience, I assume that  $\pi$  is constant. In addition to monetary costs, the separation of family members also entails psychological costs  $\delta > 0$ , which I suppose additive in the family utility. To decide whether member 1 migrates, the household compares his indirect utilities with and without migration. The household optimization process can be

<sup>9.</sup> Wages are considered as exogenous in this partial equilibrium model because the migration of one individual does not affect the aggregate labor supply in the local labor market.

<sup>10.</sup> Refer to https://drive.google.com/file/d/0B41sfdueqjZKZV15b1o2VmZFSFk/view

<sup>11.</sup> This assumption allows bundling the costs and benefits of migration into one parameter  $(1-\pi)w_1^{US}$ , i.e. the foreign wage net of migration costs. Imposing migration costs as being proportional to earnings at destination is admittedly a questionable assumption. However, the structure of migration costs and the resulting self-selection patterns into migration are not the focus of this model.

expressed as a utility maximization in the following two labor regimes:

$$\text{Member 1 stays} \left\{ \begin{array}{ccc} \max & \theta U^2(c_2, T_2 - L_2^F - L_2^O) + (1 - \theta) U^1(c_1, T_1 - L_1^F - L_1^O) \\ & \text{subject to} & c_1 + c_2 = F(L_1^F + L_2^F) + w_1 L_1^O + w_2 L_2^O \end{array} \right.$$

(2)

 $\begin{array}{ll} \text{Member 1 migrates} & \begin{cases} & \max_{c_1,c_2,L_1^O,L_2^F,L_2^O} & \theta U^2(c_2,T_2-L_2^F-L_2^O) + (1-\theta)U^1(c_1,T_1-L_1^O) - \delta \\ & \text{subject to} & c_1+c_2 = F(L_2^F) + w_1^*L_1^O + w_2L_2^O \end{cases} \end{array}$ 

with  $w_1^* = (1-\pi)w_1^{US}$  the foreign wage net of migration costs. The time constraints are  $L_i^F + L_i^O \leq T_i$ , for i = 1, 2. I assume that family members supply at least one unit of labor, i.e.  $L_i^F + L_i^O > 0$ .

The Pareto weight  $\theta$  reflects the relative bargaining power of the family members. In this setting,  $\theta$  is constant and exogenous, which ensures that migration decisions are beneficial for the non-migrant member. This hypothesis will be tested in the data in the next sections. If migration were to reduce the bargaining power of the non-migrant member, he would possibly be worse-off after migration.

#### 2.2 Income effect through remittances

To simplify the exposition of the income effect of migration, let me consider a landless household who only derives income from wage-earning labor (F = 0). The predictions of the model remain the same when farm production is introduced. For a formal proof, refer to the online appendix. The maximization of the utility of landless families can be then attained by a two-stage budgeting: in the first stage, household full-time income is allocated between members; And in the second stage, each individual independently maximizes his utility with respect to his own budget constraint. Let  $R = w_1L_1 - c_1$  denote the net transfer of member 1 to member 2. If member 1 migrates, R represents migrant's remittances. Subsequently, the program

$$\begin{cases} \max \theta U^2 + (1 - \theta)U^1 \\ \text{s.t. } c_1 + c_2 = w_1 L_1 + w_2 L_2 \end{cases} \text{ is equivalent to } \begin{cases} \max U^1 & \max U^2 \\ \text{s.t. } c_1 = w_1 L_1 - R & \text{s.t. } c_2 = w_2 L_2 + R \end{cases}$$

with the optimal R such that  $\theta U_{c_2}^2(R, w_2) = (1 - \theta) U_{c_1}^1(R, w_1)$ . Differentiating the last equation gives:  $\frac{\partial R}{\partial w_1} = \frac{(1 - \theta) \frac{\partial U_{c_1}^2}{\partial w_1}}{\theta \frac{\partial U_{c_2}^2}{\partial R} - (1 - \theta) \frac{\partial U_{c_1}^1}{\partial R}}$  Because utilities are concave and leisure and consumption are

complementary, it can be shown that  $\frac{\partial U_{c_1}^1}{\partial w_1} < 0$ ;  $\frac{\partial U_{c_1}^1}{\partial R} > 0$  and  $\frac{\partial U_{c_2}^2}{\partial R} < 0$ . As a result,  $\frac{\partial R}{\partial w_1} > 0$ : the intra-household transfer increases with the wage rate of member 1. In this unitary model of the family, member 1 shares any earnings gain with the other member 2 (corollary of income

pooling). Since migration only occurs if the wage abroad is higher than the wage at home  $(w_1^* > w_1)$ , this implies that the migrant remits at least his initial net contribution to the household income  $(R(w_1^*) > R(w_1))$ . Note that if the migrant is initially a net taker of household resources — i.e. consumes more than he earns (R < 0) — he does not need to remit positive amounts to make the left-behinds better-off. In any case, migration increases the unearned income accruing to the non-migrant, thus raising his reservation wage. Since off-farm wages remain unaffected by migration, the non-migrant reduces his wage work in the labor market. The consumption of the non-migrant also unambiguously increases, as well as his utility.

#### 2.3 Substitution effect and total labor input in the farm

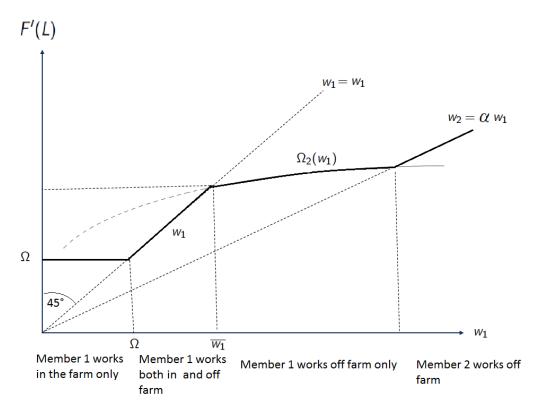
Let me now introduce farm production. To fix ideas, I assume that member 1's wage is higher than member 2's, i.e. that  $w_2 = \alpha w_1$  with  $0 < \alpha < 1$ . The predictions essentially remain the same in the opposite case (see online appendix). The farm always demands a positive amount of labor input. Since family members are substitutes in the farm although member 1's off-farm wage is higher, efficiency requires that member 2 specializes in farming.

Figure 1 shows the optimal labor participation choices of member 1 depending on his wage and the marginal productivity of farm labor. When his wage  $w_1$  is lower than the marginal productivity of the farm  $\Omega$ , member 1 only works in the farm. When his wage is sufficiently high  $(w_1 > \Omega)$ , member 1 starts participating in the local labor market and the household equalizes the return of farm and off-farm work, i.e.  $F'(L^F) = w_1$ . A marginal increase in member 1's wage reduces the total family labor devoted to the farm, given that it is now more efficient to reallocate labor to off-farm work. Note that his reallocation increases the household income pooled within the family. The same reasoning applies when member 1 migrates. Member 1 only leaves the farm if the foreign wage  $w_1^*$  is sufficiently high. Since the earnings gains of migration are shared between the family members, member 2 does not need to completely replace the migrant's farm labor. Due to this income effect, the total family labor in the farm declines.

The marginal productivity of member 2's farm labor rises when member 1 — who initially worked in the farm — migrates. Due to this substitution effect, which has the opposite influence of the income effect on the non-migrant's farm labor, the impact of migration remains theoretically ambiguous. However, migration would not entail any substitution effect if the migrant were not working in the farm initially. In this case, the non-migrant's farm labor should decrease with migration. It may yet also remain unchanged in the case where the non-migrant initially participates in both farm and off-farm work. <sup>12</sup>

<sup>12.</sup> This can happen because for member 2, every infra-marginal unit of farm labor is more valuable than wage labor ( $F'(L_2^F) = w_2$  and F'' < 0). Due to the income effect of migration, member 2 first reduces the type of labor whose marginal product is the lowest, i.e. wage labor. If the income effect is not sufficiently high, member 2 only

FIGURE 1 – Marginal productivity of farm labor and member 1's wage



 $\Omega$  is the marginal product of farm labor when member 1 works in the farm only.  $\Omega_2$  is the marginal product of member 2's farm labor when he is the only farmer.  $\Omega_2$  increases with  $w_1$  and  $\overline{w_1}$  is the (unique) intersection of  $\Omega_2$ . with the 45° line. Furthermore,  $\forall w_1 \geq \overline{w_1}$ ,  $\Omega_2(w_1) < w_1$ . When  $w_1 < \Omega$ , member 1 only works in the farm and  $F'(L^F) = \Omega$ . When  $\Omega < w_1 < \overline{w_1}$ , member 1 works both off-farm and in the farm and  $F'(L^F) = w_1$ . When  $\overline{w_1} < w_1$ , member 1 stops working in the farm and  $F'(L^F) = \Omega_2(w_1)$ . When member 2's wage  $w_2 > \Omega_2(w_1)$ , member 2 works both off-farm and in the farm and  $F'(L^F) = w_2$ .

# 2.4 Testable predictions

In summary, the theoretical model generates the following four predictions, necessarily implied by migration decisions taken to increase non-migrants' welfare:

- 1. Members left behind should reduce their labor in off-farm wage-earning jobs.
- 2. Due to the combination of the income and the substitution effect, the impact of migration on non-migrants' farm labor remains theoretically undetermined. However, the effect of migration should be more positive (or less negative) when the migrant initially worked in the farm than when he did not.
- 3. The total family labor devoted to the farm should decrease.
- 4. Non-migrants' consumption should increase.

reduces his off-farm work and holds constant his farm labor.

# 3 Data

#### 3.1 The Mexican Family Life Survey

I use the Mexican Family Life Survey (MxFLS), which is a longitudinal household survey representative at the national and regional level. The baseline survey was conducted from April to July 2002 and covered approximately 8,000 households in 16 Mexican states. I restrict the analysis to rural areas, defined as municipalities with fewer than 15,000 inhabitants. I use the rural sample of about 3,700 households with a complete questionnaire residing in 93 different municipalities (the majority of which have fewer than 2,500 inhabitants).

The second round of the survey began in mid-2005 and was completed in 2006, with a 95% re-contact rate at the household level. If an individual interviewed in the previous round is not found in the same household of origin, resident members of the household are asked about the location and date of departure of this individual. Therefore, even if they could not be individually re-contacted, all international migrants can be identified from the household roster. All sorts of migration to the U.S. can be observed, either legal or illegal, temporary or permanent.

The MxFLS asks the family left behind to provide the absentee's reason for moving out, for either employment or non-economic motives such as marriage, schooling or family reunification. Migrants leaving to seek better employment opportunities are males and females, respectively, less than 43 and 35 years old. Older men and women do not migrate for economic reasons. For the rest of the empirical analysis, I exclude single-person households and households in which no individual is within the age range of migrating (i.e. 12-43 years old). In fact, these households are extremely unlikely to send migrants by 2005. <sup>13</sup>

#### Outcomes of interest

For individuals older than 15, the survey records the number of weekly hours worked in different activities during the last week preceding the interview: Non-agricultural salary work (obrero), agricultural wage-earning work (jornalero) and self-employed work. The latter category comprises peasants farming their plot, self-employed persons running a household-owned business and family workers without remuneration. In a different section of the questionnaire, the MxFLS collects time use data. Specifically, adult members are asked how many hours they spend per week on agricultural tasks (like weeding, hoeing, sowing, raising livestock) mainly performed in the family farm or garden. This information allows measuring hours allocated to unpaid family farm work. The MxFLS also collects farm income, profits of self-employed workers and earnings of wage earners during the month prior to the survey.

In order to compute a measure of individual non-durable consumption (per month), I use

<sup>13.</sup> This drops about 16% of the sample. My main results are robust to retaining them in the analysis.

data on household expenditure on food consumption and non-food items (e.g. clothes, cleaning and cosmetic products, internet). I convert consumption at the household level into consumption at the individual level by dividing total expenditure by the same equivalence scale as Attanasio and Székely (2004) used in Mexico. <sup>14</sup> I finally deflate all nominal values by using the CPI and convert them into 2002 values.

The MxFLS also asks each individual older than 15 the amount of private transfers (in cash or kind) that he receives from his non-co-resident family: either his parents, siblings or children. Although no specific question is asked about remittances, private transfers should include them in principle.

#### Other variables

The MxFLS also collects information on public transfers (e.g. pensions, Progresa, Procampo), household assets (e.g. financial savings, livestock and land) and household durable goods (e.g. vehicle, electronic appliances). Following the methodology of Filmer and Pritchett (2001) and McKenzie (2005), I construct a wealth index using principal component analysis with data on household assets and durable goods, as well as data on dwelling conditions and access to public utilities.

#### 3.2 Summary statistics

Table 1 provides descriptive statistics of the sample of 2,642 households used in this study. Among those, 293 households (11%) send at least one member to the U.S. between the two surveys rounds, i.e. between 2002 and 2005. Among the sample of 8,152 individuals older than 15, 330 migrate to the U.S. during that period (4%) and leave behind 753 non-migrant household members (9%), while the rest of the respondents live in households that do not send U.S. migrants.

Panel A shows the average initial characteristics of households in 2002. Households that send migrants have generally more than five members prior to migration and are significantly larger than households without migrants. Despite having similar initial wealth, households with U.S. migrants appear to have lower consumption per adult equivalent relative to households without migrants. Migrant households seem to have lower labor income per capita and rely more on private transfers received from the extended family. Migrant households are also more likely to have relatives living in the U.S. at the time of the baseline survey in 2002, as well as having household members with past migration experience in the U.S. (i.e. former U.S. returnees).

As Panel B indicates, migrant individuals are typically young males around 23 years old, being generally the sons of the household head. The initial labor allocation across activities

<sup>14.</sup> Initially proposed by Contreras (1996), this adult equivalence scale takes into account economies of scale and different needs of different age groups. This scale gives a weight of 1.2 to the first adult, 0.8 to individuals 11 years of age or older, 0.4 to children aged 5-10 and 0.3 to children under the age of 5.

seems quite similar between households with and without migrants. In both types of households, around 50% of individuals participate in the labor force, with 20% working in non-agricultural jobs, 10% in agricultural jobs and 20% in self-employed activities. <sup>15</sup> Around 15% of individuals works in the family farm, while 19% of the migrants do so. Note that participation in family farming — which comes from time use data — is not mutually exclusive with self-employed work or with wage work. When considering self-employment and farming together, I find that 33% of the migrants are engaged in some sort of household production. Migration is thus expected to increase the marginal productivity of non-migrants' self-employed labor in at least one-third of the migrant households.

# 4 Empirical strategy

## 4.1 Specification

To estimate how a household member's migration to the U.S. affects the labor supply and other outcomes of the non-migrants left behind, I estimate the following regression of outcome measure  $Y_{ihpt}$  for individual i in household h residing in municipality p at time t:

$$Y_{ihpt} = \beta.MigUS_{ht} + \eta_i + \mu_p + \lambda_t + \lambda_t * \mu_p + \lambda_t * X_{ih}\alpha + \varepsilon_{iht}$$
(3)

where  $MigUS_{ht}$  is a binary equal to 1 if household h has at least one member currently living in the U.S. at time t, and zero otherwise. The vector of individual fixed effects  $\eta_i$  captures observed and unobserved time-invariant heterogeneity at the individual level.  $\mu_p$  is a vector of fixed effects indicating the municipality of residence and  $\lambda_t$  is a vector of year fixed effects. The interaction of year and municipal fixed effects  $\lambda_t * \mu_p$  controls for municipal-specific time-varying shocks. The interaction  $\lambda_t * X_{ih}\alpha$  controls for shocks or time trends that are specific to individuals and households with certain exogenous characteristics  $X_{ih}$ , determined prior to migration.

Since the MxFLS panel data only contains two rounds — one in 2002 and the other in 2005 — the specification takes the form of a difference-in-differences regression :

$$\Delta Y_{ihp} = \beta . \Delta MigUS_h + \Delta \lambda + \Delta \lambda . \mu_p + X_{ih}(\alpha \Delta \lambda) + \Delta \varepsilon_{ih}$$
(4)

where the operator  $\Delta$  indicates first difference over time. The change in the household's migration status  $\Delta MigUS_h$  is a binary variable taking the value of one if a household member

<sup>15.</sup> This pattern appears in line with the finding of De Janvry and Sadoulet (2001) that Mexican rural households rely importantly on non-agricultural wages to complement their farm income.

out-migrates to the U.S. between 2002 and 2005, and zero otherwise. <sup>16</sup>

Included in the vector  $X_{ih}$  are pre-migration exogenous characteristics measured in 2002: individual age, sex and education, the household size, the number of children and elderly persons in the household, the highest education attained in the household, a quadric form of wealth index and the amount of public transfers. To account for different time trends between households with and without migration networks or past migration experience in the U.S., the vector  $X_{ih}$  includes two additional binary variables: one indicating whether the household has extended family living in the U.S. in 2002 and the other equal to 1 if a former U.S. returnee lives in the household in 2002. Finally, I cluster the standard errors at the household level to allow for correlations of the error terms  $\Delta \varepsilon_{ih}$  within households. When the outcome of interest is measured at the household level — e.g. consumption per capita — I collapse the data by household and include only household-level characteristics in the controls.

In this specification, the reference group effectively contains individuals left behind by family members migrating internally within Mexico. I observe that about 5% households have at least one member migrating to another Mexican municipality between 2002 and 2005. Whether or not I include the internal migration status of the household in the controls of equation (4) does not significantly alter the estimated impacts of international migration to the U.S. <sup>17</sup>

#### 4.2 Identification

The principal threat to the identification of the causal impact of migration in equation (4) is the possibility of time-varying shocks to the household that affect both migration decisions and labor allocation (or other outcomes of interest). To address this concern, the regression includes a rich set of municipality-year fixed effects. On average, about 30 households are interviewed in each of the 93 different rural municipalities covered by the MxFLS. Since municipalities are small geographical areas in rural Mexico, these fixed effects control for unobserved shocks at a very local level, such as labor demand, agricultural or weather shocks.

However, it is possible that within municipalities, household-specific shocks constitute another source of endogeneity varying over time. For example, it could still be the case that due to a negative shock to the household income, the family is compelled to send a migrant abroad

<sup>16.</sup> In theory,  $\Delta MigUS_h$  can take three values: +1 if a member out-migrates, 0 if there is no change and -1 if a former U.S. migrant returns to the household of origin. In practice, extremely few cases of return migration to the same origin household are observed in the data (fewer than 20 households, i.e. 0.7% of the sample). For this reason — and because the impacts of out-migration and return migration may well be asymmetric — I choose to focus on the effects of out-migration to the U.S. The results are robust to whether or not I include a binary indicating return migration between 2002 and 2005 in the controls.

<sup>17.</sup> I do not examine the effects of domestic migration, because it is unclear whether it is part of an income-maximizing strategy. The reasons behind internal migration (reported by left-behind members) are very heterogeneous and related to employment motives in less than 50% of the cases, while it is in more than 80% of the cases for U.S. migration. In addition, Antman (2012) finds suggestive evidence that domestic migrants do not earn significantly more than they would in their home villages.

and reallocate its labor supply at the origin. I examine whether this problem is likely to bias the results by using data on shocks reported by the household head. I investigate whether shocks incurred by the household between the two survey rounds — i.e. 2002 and 2005 — influence the decision to send a migrant to the U.S. during the same period. As shown in table 2, I find that none of the five types of shocks — death or illness of a household member, job loss (or business failure), crop loss or property loss (house, animal, business) — significantly affect migration decisions between 2002 and 2005. Additionally, I explore whether shocks occurring before the baseline survey could influence migration in the subsequent years, thereby causing an artificially low (or high) initial outcome for households with future migrants. Table 2 shows that shocks between 1998 and 2002 have no significant effect on migration in the following years, which tends to rule out the possibility of a "Ashenfelter dip" type of bias. <sup>18</sup>

One criticism of this approach is that it relies on self-reported data and that unobserved time-varying factors could still invalidate the parallel-trend assumption necessary for identification. To address this problem, I examine whether pre-migration time trends in outcomes are similar between households with and without U.S. migrants. Because the MxFLS only provides two rounds, I draw upon the Mexican Labor Force Survey (ENOE), which follows each household for five consecutive quarters (with a rotating panel structure). To make the MxFLS and the ENOE samples comparable, I keep only rural municipalities with fewer than 15,000 inhabitants and use the years 2005, 2006 and 2007. <sup>19</sup> Since migration can occur between the fourth and fifth interview, I can observe the labor allocation of households up to four quarters prior to migration. Figure 2 shows average differences in labor supply — in agricultural and non-agricultural jobs and self-employed work — between households with and without U.S. migrants one, two, three or four quarters prior to migration, controlling for municipality and quarter fixed effects. Although some significant differences in levels exist, they seem to remain stable over time, i.e. across quarters preceding migration. A formal test of parallel time trends before migration cannot be rejected, as table 8 in appendix shows (including individual fixed effects). This is also true when I examine earnings (wages or profits) of the household.

Accordingly, the inclusion of municipality fixed effects, combined with evidence that household shocks do not drive migration decisions and with the finding of parallel pre-trends within the year preceding migration suggests that a causal interpretation of the estimates is very plausible.

<sup>18.</sup> The estimates remain insignificant if I use shocks happening before 1998, or if I control for initial household characteristics in 2002. The percentage of households that declare having suffered from a shock varies from 3% to 8% depending on the type of the shock. See table 10 in the appendix.

<sup>19.</sup> Attrition is around 15% at the individual level after four quarters. I choose not to use the period 2002-2005 because it is covered by a different version of the Labor Force Survey (ENE) in which attrition is much higher (around 30%-40% after four quarters). Migration information is captured in the household roster, keeping track of who leaves the household in every period. The ENOE has been used in other studies to estimate out-migration flows from Mexico (Zenteno, 2011).

# 5 Results

#### 5.1 Labor supply responses of non-migrants

Panel A of table 3 presents estimates of the effect of U.S. migration on the labor force participation and weekly hours among non-migrant individuals older than 15. I find that U.S. migration significantly increases the probability of working in self-employed activities among left-behind household members by 5%. Non-migrants spend more hours in self-employment (+1.8h) and particularly family farm work (+1.3h) as the result of the migration of a household member. There is no sign of an impact on total hours worked per week, which suggests that overall labor time has been reallocated rather than increased. Despite being insignificant, estimates regarding the effect on non-agricultural and agricultural jobs indicate that non-migrants may reduce their wage work.

Panel B of table 3 examines the effects on the total labor input in the household production, including both the migrant's and the non-migrants' labor. I measure total labor input by summing up individual hours (and participation) across all members living in the same household. Since this outcome does not vary within households, I collapse the data at the household level. The estimates suggest that U.S. migration tends to cause a decline in the total labor input in self-employed work, as well as farm work.

Table 3 thus reveals that non-migrants increase their self-employed labor but do not completely offset the loss of the migrant's labor. The finding that non-migrants do not totally replace migrant's farm labor is exactly in line with the income effect of migration predicted by the theoretical model.

#### Direct evidence of substitution effect

I now refine the specification to provide evidence on whether migration increases the marginal productivity of non-migrants' labor in self-employed activities, as well as in the farm in particular. For this purpose, I investigate the heterogeneity of the impacts depending on whether the migrant worked in self-employed activities prior to departure. Non-migrants living in households in which the migrant is initially self-employed can possibly work in the family production together with the migrant. By contrast, the group of households in which the migrant is not self-employed initially may include landless households without any means of production. Given that the presence of such households without farm nor business may generate bias in the estimation, I restrict the analysis to households where at least one member is engaged in self-employed activities in 2002.

The first column of table 4 shows that the effect of migration on non-migrants' self-employed labor is more positive when the migrant worked in the family production prior to departure than

when he did not. When the migrant helped in the household production (40% of the migrants do so), non-migrants are 10% more likely to participate in self-employment relative to when the migrant did not. The third and fourth columns replicate the same analysis by examining the differential impact according to whether the migrant worked on the family farm. I restrict the estimation sample to households initially engaged in farming. Among these, 45% of the migrants participate in farm work prior to migration. I find that when a farmer leaves the farm, the remaining members are 21% more likely to engage in agricultural tasks relative to when a non-farmer migrates. These findings provide direct evidence in favor of the substitution effect highlighted in the model.

Another possible explanation of the results is related to childcare and other domestic tasks. Since one potential childcare provider is absent after migration, the remaining family members may tend to shift labor towards types of self-employment that are complementary and more compatible with childcare and other household chores. Using time use data, I estimate how non-migrants adjust their time spent caring for children and elders and hours devoted to chores. As table 9 shows, I find no significant effects of U.S. out-migration on non-migrants' hours spent on domestic tasks, which suggests that this explanation is unlikely.

A second alternative explanation of the results pertains to indivisibilities in the agricultural production. Some farm inputs (e.g. livestock or seeds) may require fixed and lumpy amount of work (e.g. a farmer cannot milk half a cow or sow half a seed sack). This could explain why non-migrants increase their agricultural labor after the out-migration of a farmer. However, indivisibilities cannot account for the finding that migration is associated with a decrease in the total labor input in the farm (table 3). In fact, indivisibilities would normally require a constant amount of work devoted to the farm.

# 5.2 Non-durable consumption and private transfers of non-migrants

#### Consumption gains

I now study the effects of migration on non-durable consumption expenditure among the remaining household members at the origin. I proxy non-migrants' consumption using household consumption per adult equivalent, with the same equivalence scale as Attanasio and Székely (2004). The first two columns of table 5 show that U.S. migration generates a significant increase in food and non-food consumption between 2002 and 2005. Total consumption increases by about 222 pesos per household member per month in migrant-sending households, representing an increase of around 25% relative to households without migrants. <sup>20</sup> This is similar to

<sup>20.</sup> When I use a continuous dependent variable representing an amount of pesos, I trim the estimation sample by dropping observations with values above the 99th percentile and below the 1st percentile. The trimming of the data avoids the results being driven by extreme outliers

the 35% consumption gains from migration estimated by Bryan et al. (2014) with a randomized control trial in Bangladesh and by Beegle et al. (2011) for Tanzania. Since migration mechanically reduces the household size, it effectively reduces the denominator of the dependent variable (adult equivalent family size). I find that the results are robust to using different adult equivalent scales, which reflect different assumptions about the extent of economies of scale and heterogeneous needs across age and gender groups. <sup>21</sup>

Next, I examine whether the magnitude of consumption gains that I observe at the origin are in line with the amount that migrants remit. One distinctive feature of the MxFLS is that it tracked all 2002 baseline respondents who migrated to the U.S. between the two survey rounds, with a 91% re-contact rate in the U.S. (Teruel et al., 2012). Although individual-level data from the interviews of migrants in the U.S. has not yet been publicly released, the tables published in Farfan et al. (2013) provide some descriptive statistics. 65% of MxFLS migrants remit, and those who remit send on average 3340\$ during the year prior to the interview, which represents around one-third of their U.S. earnings. This implies that families of migrants staying behind receive on average about 1,800 pesos a month, or 450 pesos per adult member for a typical migrant household. <sup>22</sup>

The MxFLS conducted in Mexico collects data on private transfers that each respondent receives from his non-co-resident family living either in Mexico or abroad. Table 5 shows that non-migrants are 6% more likely to receive any transfers as a result of the out-migration of a household member to the U.S. However, in terms of magnitude, non-migrants' transfers only seem to increase by 24 pesos a month on average, which is much lower than the amount that migrants declare remitting. Such a discrepancy might be due to the fact that recipients tend to under-report migrants' transfers (Seshan and Zubrickas, 2015; Seror, 2012). An alternative approach to avoid the problem of under-reporting is to look at the household unearned income calculated as the difference between total household consumption and total labor income realized at the origin, derived from self-employment or wages. The final column of table 5 indicates that U.S. migration is associated with an increase in the household unearned income by about 1,700 pesos a month, which seems closer in magnitude to the amount of remittances reported by MxFLS migrants in the U.S.

#### Net income gains

Had they not migrated, migrants would have contributed to the household income. In 2002, before migration occurs, 65% of the migrants participate in the labor force and earn a monthly wage of about 2,300 pesos on average. Assuming equal consumption among household mem-

<sup>21.</sup> In particular, using  $\frac{C}{N^{\theta}}$  as the dependent variable, with C the total household expenditure and N the household size, I obtain very similar estimates of the migration impact for  $\theta$  ranging from 0.5 to 1.

<sup>22.</sup> On average, migrant households receive remittances inflows of 0.65 \* 3340/12 = 181 pesos a month, or 1,801 dollars a month (using OECD exchange rate data).

bers, migrants consume on average 735 pesos, which implies that their net contribution to the household income amounts to 0.65 \* 2300 - 735 = 760 pesos a month. Thus, on average, migrants' remittances (1,800 pesos) seem to exceed their forgone local income contribution by about 1,000 pesos.

Nonetheless, it is difficult to infer the counterfactual income that migrants would have earned at the origin, especially in households in which there is collective production on the farm. The observed increase in left-behinds' consumption could possibly still partly reflect the observed increase in their farm labor (recall that I estimate in table 4 that non-migrants' increase their farm work by about 2 hours a week due to U.S. migration). If non-migrants only consumed more because they worked more on the farm, it could hardly be concluded that they are better-off. However, the income generated by the 2 additional hours spent on the farm per week appears insufficient to account for the estimated 222 peso increase in consumption per month and per household member. Using hourly wages paid in the agricultural sector as a proxy for the marginal product of labor in the family farm reveals that the generated income is most likely to range from 25 to 140 pesos per month. <sup>23</sup>

#### Direct evidence of income effect

A direct approach to isolate the income effect of migration is to remove endogenous adjustments in labor supply and local earnings from consumption gains. Formally, noting  $W_{2,t}$  and  $c_{2,t}$  as the individual earnings and consumption of the non-migrants, I examine how migration affects  $c_{2,t} - W_{2,t}$  between 2002 and 2005. However, it is difficult to distinguish between non-migrants' and migrants' individual labor income when they work together in the joint farm production. To circumvent this problem, I restrict the analysis to the sample of households that are not initially engaged in any self-employed activity in 2002. In this sub-sample, individuals only derive income from wages, in either agricultural or non-agricultural jobs.

Table 6 shows that U.S. migration increases non-durable consumption by about 314 pesos per household member left behind per month. Importantly, the local earnings of non-migrants at the origin decrease with the out-migration of a family member, which means that the income gains from migration are even higher than the consumption gains. Had they maintained their labor supply (and thus their earnings) constant, left-behinds could have consumed about 538 additional pesos per month (3rd column), which represents a 66% consumption increase relative to households without migrants. Table 6 suggests that non-migrants instead prefer to reduce their working time, particularly in non-agricultural jobs.

<sup>23.</sup> Using the MxFLS in 2002, I find that the median hourly wage paid to agricultural workers (jornalero) is 8 pesos per hour, the 10th percentile is 3 pesos and the 90th percentile is 17 pesos. Using the 2000 Mexican census, I find a median of 6 pesos per hour, a 10th percentile of 3 pesos and a 90th percentile of 15 pesos per hour among agricultural workers living in the same rural municipalities as those covered by the MxFLS.

In summary, I find evidence that migrants' remittances largely exceed their initial net income contribution to the origin household, which generates substantial income gains for the non-migrants. In households without a farm or business, left-behinds use this additional income to both consume more goods/services and increase their leisure time. Previous studies focusing on consumption gains may have underestimated the welfare gains of migration by ignoring the fact that non-migrants may substitute consumption with more leisure.

#### 5.3 Persistent effects on household durable assets and consumption

Nonetheless, the observed increase in non-durable consumption among left-behinds might be financed by cutting down savings or selling durable assets. I thus examine how out-migration affects the ownership and the total reported value of some household durable goods and assets. Panel A of table 7 shows that U.S. out-migration tends to increase the stock of household durable resources between 2002 and 2005. In particular, migrant-sending households are more likely to own financial assets — e.g. savings in a bank account — to possess electronic appliances — e.g. TV, radio, computer — and have draft animals, such as horses or donkeys.

Using the third round of the MxFLS conducted in 2009/2010, I next explore how out-migration between 2002 and 2005 affects the variation in household assets between 2002 and 2009. <sup>24</sup> Panel B of table 7 reveals that the effects over the 2002-2009 period are very similar to those over the 2002-2005 period. This suggests that the positive short-term effects of migration on household assets persist over time, at least 4 to 5 years after migration occurs.

In a similar way, in panel C I estimate the impact of 2002-2005 migration on the variation in non-durable consumption between 2002 and 2009. I find that U.S. migration increases non-migrants' total consumption by about 162 pesos per household member per month, which is close to the 222 peso gain that U.S. migration is estimated to generate between 2002 and 2005 (table 5). This finding suggests that the positive short-term impact on non-migrants' consumption does not vanish over time. This is especially noticeable considering the fact that about one-third of 2002-2005 U.S. migrants return to the same MxFLS household of origin by 2009. As panel C shows, the reduction in the household size of migrant-sending households is significantly lower than between 2002 and 2009, which implies that some family members have joined or returned to the household between 2005 and 2009.

The finding of a positive and persistent impact of migration on households assets and consumption — despite the return of some migrants at a later stage — supports the view of Stark and Bloom (1985) and Stark (1991) of migration being a long-term family strategy to

<sup>24.</sup> Unfortunately, identifiers of MxFLS migrants between 2005 and 2009 are not available in the current database, so I cannot identify respondents who migrate between the second and third rounds. Therefore, I estimate the same specification as equation (4), with variation in the outcome between 2002 and 2009 rather than variation between 2002 and 2005 as the dependent variable.

get out of poverty traps. Their theory argues that migration aims to alleviate capital and risk constraints to adopt higher-return production technologies at the origin. In rural Mexico, Taylor and Wyatt (1996) and Taylor and Lopez-Feldman (2010) find that remittances help to finance the accumulation of productive assets and raise land productivity among origin households. Woodruff and Zenteno (2007) and Massey and Parrado (1998) find that migration networks increase the investment and profits of Mexican microenterprises and even contribute to the formation of new businesses by providing a source of start-up capital. While the MxFS does not contain sufficiently detailed data to test this mechanism, the finding of an increase in livestock — and especially in draft animals — suggests that migration may cause higher investments in agricultural inputs at the origin.

#### 5.4 Robustness

I evaluate the robustness of the results by looking at the sensitivity of the estimates of the migration effect to the exclusion of observed controls. I find that the results are robust to excluding the vector  $X_{ih}$  of observed individual and household characteristics, as well as excluding the vector of municipal fixed effects.

Another possible concern may be attrition. The attrition rate is low — about 3.5% at the household level — and might be partly driven by whole-household migration to the U.S. Nonetheless, households that leave no members behind are not relevant here because my interest is in the population of households staying in the same community of origin in Mexico in the two rounds of the surveys. Among this population, there is no reason to expect that not being recorded in the second round of interview is systematically correlated with the out-migration of a household member to the U.S. <sup>25</sup>

$$\Delta Y^* = \beta.\Delta MigUS + X\pi_1 + u$$
  

$$S^* = \alpha.\Delta MigUS + X\pi_2 + v$$
  

$$\Delta Y = \mathbb{1}\{S^* \ge 0\}.\Delta Y^*$$

where  $\Delta MigUS$  is assumed to be exogenous, i.e. independent of (u,v), conditional on X. Subsequently, the assumption that migration has no causal effect on attrition — i.e.  $\alpha=0$  — implies that the effect of migration is correctly identified using the observed sample of non-attriters :  $E[\Delta Y | \Delta MigUS = 1, S^* > 0, X] - E[\Delta Y_{ih} | \Delta MigUS = 0, S^* > 0, X] = \beta$ 

<sup>25.</sup> Formally, in the conventional setup of Heckman (1979), noting  $\Delta Y^*$  the unobserved outcome in the population of interest and  $S^*$  the latent propensity to be interviewed in the second survey round :

# 6 Conclusion

There is no clear consensus about the welfare impact of international migration on those left behind, despite the magnitude of migration outflows from some developing countries and rural areas in particular. Previous literature has produced inconclusive evidence: some studies show that migration increases non-migrants' consumption while others suggest that these consumption gains may come at the expenses of a reduction in leisure time. This paper provides a new unified framework that allows testing whether migration increases non-migrants' welfare in terms of both consumption and leisure.

Using panel data in rural Mexico and controlling for fixed individual heterogeneity, I find that migration to the U.S. increases the food and non-food expenditure of household members staying behind by about 25%. The main contribution of this study is to show that these consumption gains cannot be explained by endogenous adjustments in non-migrants' labor supply. This result establishes that U.S. migration improves the welfare of the family left behind in Mexico when the utility of consumption *and* the disutility of work are *both* taken into account.

I find evidence of two different channels through which migration positively affects non-migrants' welfare. First, migrants' remittances appear to exceed their forgone income contribution to the origin household, thereby generating net income gains for those left behind. Second, non-migrants slightly increase their farm labor (in self-employment), especially when the migrant worked in the farm prior to departure. This indicates that in a context of decreasing marginal labor productivity in the agricultural production, a farmer's out-migration is likely to increase the marginal productivity of labor for those staying behind in the farm.

The combination of these positive income and substitution effects makes non-migrants better-off in the short term, as well as the longer term. I find that the consumption gains of those left behind persist over time — up to 5 years after migration — and despite the return of some migrants. In addition, migration seems to lead to higher accumulation of household durable assets at the origin, in the form of financial savings and livestock.

Contrary to other contexts (e.g. Tonga), migration from rural Mexico appears to work as a cooperative family strategy that benefits not only the migrant but also the members left behind at the origin. This result is consistent with the theory of Stark and Bloom (1985), which views migration as an intrafamilial implicit contract relying on mutual interdependence and providing mutual benefits to the migrant and the rest of the family. Nonetheless, it would be necessary to examine indicators of well-being other than consumption and leisure to obtain a better understanding of the welfare effect of migration. For example, the prolonged separation of close family members may entail psychological costs and increase the risks of mental health disorders. These other types of welfare costs related to migration may contribute to explain why more people do not migrate when the income gains of doing so seem high.

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TABLE 1 – Household and individual initial characteristics in 2002 across migration status

Panel A: sample of households				
		seholds	House	
	without	migrants	with mi	grants <sup>a</sup>
Pre-migration characteristics in 2002				
household size	4.90	(1.94)	6.04**	(2.29)
hhsize=1	0.00	(0.00)	0.00	(0.00)
hhsize=2	0.06	(0.24)	0.01**	(0.08)
hhsize=3	0.17	(0.38)	$0.11^{**}$	(0.31)
hhsize=4	0.25	(0.43)	0.18**	(0.39)
hhsize $\geq 5$	0.52	(0.50)	0.71**	(0.46)
nb children <13 yold	1.76	(1.51)	2.14**	(1.72)
nb elderly > 55 yold	0.43	(0.72)	0.45	(0.68)
Highest degree in hh: secondary school	0.40	(0.49)	0.46 *	(0.50)
Highest degree in hh: post-secondary school	0.18	(0.39)	$0.14^{*}$	(0.35)
Wealth index (PCA)	-0.36	(1.97)	-0.21	(1.89)
family network in the U.S.	0.47	(0.50)	0.76**	(0.43)
U.S. returnees at home	0.05	(0.21)	0.13**	(0.34)
Monthly consumption per adult equivalent				
Food items	571.09	(365.57)	516.59**	(376.19)
Non-Food items	237.63	(217.18)	210.73**	(195.73)
Total consumption	822.78	(557.69)	736.59 **	(538.19)
Monthly household income per capita				
Labor Income	697.01	(809.44)	550.95**	(704.58)
Public transfers	46.63	(80.30)	47.86	(73.39)
Private transfers	30.95	(88.90)	53.98**	(126.82)
Observations	2	349	29	93

Panel B:	cample	of indi	ole uhivi	alder	than 1	5
raner is .	Samue		vianais	OHEL		-7

Individuals living in:	Hou	seholds		House	eholds w	ith migra	nts	
	withou	t migrants	All me	mbers <sup>b</sup>	Non-r	nigrants	Mig	rants
Age	35.90	(16.45)	33.68**	(16.41)	38.29	(16.91)	23.15	(8.53)
Male	0.47	(0.50)	0.47	(0.50)	0.37	(0.48)	0.68	(0.47)
Years of education	5.80	(3.87)	5.56*	(3.61)	4.86	(3.64)	7.18	(2.98)
Household head	0.33	(0.47)	0.27**	(0.44)	0.31	(0.46)	0.18	(0.39)
Spouse	0.27	(0.44)	0.20**	(0.40)	0.28	(0.45)	0.02	(0.13)
Son	0.16	(0.36)	0.21**	(0.41)	0.11	(0.32)	0.45	(0.50)
Daughter	0.15	(0.36)	0.20**	(0.40)	0.19	(0.39)	0.23	(0.42)
Work last week	0.54	(0.50)	$0.50^{**}$	(0.50)	0.43	(0.50)	0.65	(0.48)
Non-agricultural wage work	0.23	(0.42)	$0.19^{**}$	(0.39)	0.14	(0.35)	0.29	(0.45)
Agricultural wage work	0.11	(0.31)	0.08**	(0.27)	0.05	(0.22)	0.14	(0.35)
Self-employed work	0.19	(0.39)	0.23**	(0.42)	0.24	(0.43)	0.22	(0.42)
Participation in family farming	0.14	(0.35)	0.15	(0.36)	0.13	(0.34)	0.19	(0.39)
Observations	7	069	10	83	7	753	3	30

Notes: Migrants are individuals emigrating to the U.S. between 2002 and 2005. Participation in family farming is not mutually exclusive with any type of work status. Standard deviations in parentheses. a, b: stars indicate that the difference in mean between households with and without migrants is statistically significant. Significance level: \*p < 0.10, \*\*p < 0.05.

TABLE 2 – Determinants of U.S. out-migration between 2002 and 2005 at the household level

Dependent variable :	Out-migration to the	U.S. betw.	2002-2005 i	in the household
Household shocks between 2002 an	d 2005			
Death of a household member	-0.033	-0.022		
Death of a nousehold member	(0.024)	(0.025)		
Illness of a household member	-0.022	-0.024		
filless of a flousefloid flieffloer	(0.021)	(0.024)		
Job loss or Business failure				
JOO IOSS OF Business failure	-0.018	-0.011		
	(0.031)	(0.032)		
Crop Loss	-0.041	-0.036		
**	(0.028)	(0.028)		
House\business\animals loss	0.049	0.053		
	(0.035)	(0.036)		
Household shocks between 1998 an	<u>d 2002</u>			
Death of a household membe			-0.002	-0.004
			(0.038)	(0.038)
Illness of a household memberr			-0.013	-0.009
			(0.019)	(0.020)
Job loss or Business failure			0.039	0.042*
			(0.024)	(0.025)
Crop Loss			-0.023	-0.013
1			(0.020)	(0.021)
House\business\animals loss			-0.010	-0.002
Trouse (ousiness (unimals 1055			(0.028)	(0.029)
Initial household characteristic in 2	2002		(0.020)	(0.02))
household size	0.032***		0.032***	
nousehold size	(0.006)			
nh nh:11dman (1211d	` ,		(0.006) -0.017***	
nb children <13 yold	-0.017***			
1 11 1 65 11	(0.007)		(0.006)	
nb elderly > 55 yold	0.001		0.001	
	(0.012)		(0.012)	
nb male 14-35	0.023***		0.023***	
	(0.009)		(0.009)	
Highest education in hh: secondary	0.036***		0.038***	
	(0.014)		(0.014)	
Highest education in hh: post-secon	dary 0.004		0.004	
	(0.019)		(0.019)	
Wealth index	0.003		0.003	
	(0.005)		(0.005)	
Squared wealth index	0.001		0.001	
•	(0.001)		(0.001)	
Household public transfers (log)	-0.001		-0.001	
	(0.002)		(0.002)	
Household with relatives in US	0.025*		0.025*	
Trouseriora with relatives in es	(0.014)		(0.014)	
Household with US returnees	0.047*		0.048*	
Trousehold with Objectarinees	(0.026)		(0.026)	
Municipality Fixed Effects	YES	YES	YES	YES
$\mathbb{R}^2$	0.21	0.17	0.21	0.17
N	2,608	2,608	2,608	2,608
	,	,	,	,

**Notes :** Standard errors in parentheses (). Significance level : \*p < 0.10, \*\*\* p < 0.05, \*\*\*\* p < 0.01.

TABLE 3 – Labor reallocation effects among left behind household members

	Any work	Non-agricultural jobs	Agricultural jobs	Self-employed work	Farm work
Participation	•				
U.S. out-mig	0.043*	-0.009	-0.007	0.056**	0.017
	(0.023)	(0.019)	(0.013)	(0.022)	(0.021)
N	7,013	6,993	6,993	6,993	5,918
Weekly hours					
U.S. out-mig	0.472	-1.074	-0.242	1.804*	1.385**
	(1.162)	(0.945)	(0.599)	(1.019)	(0.625)
N	7,013	6,993	6,993	6,993	5,918

Panel B: Total labor input in household production

Se	elf-employed work	Farm work
Number of worke	ers	
U.S. out-mig	-0.103*	-0.145**
	(0.061)	(0.070)
N	2,640	2,640
Total hours per v	veek	
U.S. out-mig	-4.956*	-1.871
	(2.769)	(1.771)
N	2,640	2,640

Notes: In panel A, the sample includes all non-migrant individuals older than 15. In panel B, the data is collapsed at the household level. Standard errors in parentheses (). Std. errors clustered at the household level. Significance level: \*p < 0.10, \*\*p < 0.05, \*\*\*p < 0.01. Controls of the regressions include: municipality fixed effects, individual age, sex and education, household size and demographic composition, highest education attained in the household, a quadric form of wealth index, the amount of public transfers, extended family networks in the U.S. and returnees living in the household.

TABLE 4 – Labor reallocation effects among left-behinds depending on initial migrant's occupation

	Self-empl	oyed work	Farm	work
	participation	weekly hours	participation	weekly hours
U.S. out-mig	0.022	1.563	-0.081*	3.084*
-	(0.035)	(1.885)	(0.043)	(1.624)
U.S. out-mig * migrant self-employed	0.107**	1.904		
	(0.054)	(2.561)		
U.S. out-mig * migrant farmer			0.210***	0.151
-			(0.072)	(2.356)
N	3,382	3,302	2,091	2,076

**Notes:** In the first two columns, the sample is restricted to non-migrants individuals living in households initially engaged in self-employment in 2002. In the third and fourth columns, the sample is restricted to non-migrant individuals living in households initially engaged in farming. *migrant self-employed* is a binary taking one if the migrant participated in self-employed work before departure, i.e. at the time of the first interview in 2002. *migrant farmer* is a binary taking one if the migrant participated in family farm work before departure. Standard errors in parentheses (). Std. errors clustered at the household level. Significance level: \*p < 0.10, \*\*p < 0.05, \*\*\*p < 0.01. The controls of the regressions are the same as included in table 3.

TABLE 5 – Non-durable consumption and private transfers received by non-migrant individuals

		durable consu adult equival	*	•	rivate transfers migrants	Household unearned income <sup>b</sup>
	Food	Non-food	Total	Receive=1	Amount	
U.S. out-Mig	94.487*** (29.288)	88.206*** (18.901)	222.216*** (44.694)	0.063** (0.028)	24.164** (10.412)	1,734.137*** (297.547)
N	2,495	2,549	2,538	5,780	5,896	2,526
2002 mean	584.513	248.179	843.339	0.224	42.624	281.42

**Notes:**  $^a$  equal to the total household expenditure per month divided by the adult equivalence scale used in Attanasio and Székely (2004).  $^b$  is equal to the total household consumption minus the total labor income derived from self-employment or wages. Standard errors in parentheses (). Std. errors clustered at the household level. Significance level: \*p < 0.10, \*\*p < 0.05, \*\*\*p < 0.01. The controls of the regressions are the same as included in table 3.

TABLE 6 – Direct evidence of income effect of migration

	Consumption	Individual earnings	Net income	Non-a	gri. jobs	Agri	. jobs
	per adu. equiv. a	of non-migrants b	gains <sup>c</sup>	part.	hours	part.	hours
U.S. out-Mig	314.773*** (63.290)	-288.738*** (97.554)	538.738*** (98.542)	-0.031 (0.032)	-3.227** (1.615)	0.015 (0.025)	0.551 (1.141)
	(03.290)	(97.334)	(30.342)	(0.032)	(1.013)	(0.023)	(1.141)
N	1,373	3,584	3,473	3,611	3,555	3,611	3,555
2002 mean	802.734	871.977	-75.805	0.311	14.015	0.156	6.726

**Notes:** The sample is restricted to households that are not initially engaged in any self-employed activity in 2002.  $^a$  equal to the total household expenditure per month divided by the adult equivalence scale used in Attanasio and Székely (2004).  $^b$  is equal to the individual earnings per month of non-migrants (in either agricultural or non-agricultural jobs).  $^c$  is equal to a-b. Standard errors in parentheses (). Std. errors clustered at the household level. Significance level: \*p < 0.10, \*\*p < 0.05, \*\*\*p < 0.01. The controls of the regressions are the same as included in table 3.

TABLE 7 – Short- and longer-term effects of U.S. migration on household durable assets and consumption

	financial assets (savings,checking acc.)	bicycle	motorized vehicle	electronic appliances (radio,TV, computer)	washing & cooking furniture	domestic appliances (blender, microwave)	draft animal	product animal
$\overline{\text{Ownership}}$ U.S. out-Mig	0.057**	-0.062	0.004	0.040*	0.018	-0.037	**090.0	-0.012
0	(0.028)	(0.039)	(0.031)	(0.022)	(0.026)	(0.027)	(0.025)	(0.037)
2002 mean	0.127	0.515	0.279	0.926	0.861	0.853	0.183	0.479
Value								
U.S. out-Mig	195.198	-19.520	2,161.082	631.009**	482.801	-87.360	445.863***	-91.710
•	(493.035)	(43.978)	(1,468.876)	(320.249)	(398.773)	(93.016)	(104.928)	(353.530)
2002 mean	688.114	429.042	9,227.959	3,953.604	5,169.479	750.732	510.134	2,212.956
z	2,604	2,491	2,578	2,514	2,474	2,499	2,580	2,529
Panel B - Ho	Panel B - Household durable assets: 2009 - 2002	009 - 2002						
Ownership								
U.S. out-Mig	0.053*	0.039	0.027	0.054**	0.037	-0.011	0.089***	0.065
•	(0.031)	(0.041)	(0.036)	(0.022)	(0.026)	(0.029)	(0.027)	(0.041)
Value								
U.S. out-Mig	933.685*	82.369*	2,923.214*	\$75.998*	928.334**	12.039	120.022	199.116
	(526.316)	(43.924)	(1,553.650)	(341.040)	(413.659)	(92.385)	(107.134)	(378.427)
Z	2,514	2,397	2,490	2,384	2,380	2,400	2,482	2,447

	Consumption per adu. equiv.	household size	household Nb. of adult size in the hh
U.S. out-Mig	162.432***	-0.620***	0.620*** -0.475*** (0.105) (0.095)
Z	2,396	2,561	2,561

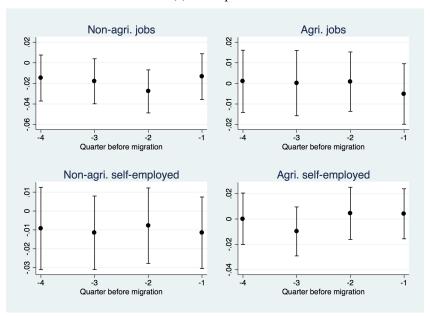
**Notes:** In panels A and B, the regressions do not include the wealth index in the controls because it is calculated using the initial 2002 value of the dependent variable (assets and durable goods). In panel C, when the dependent variable is the variation in household size of adults) between 2009-2002, the initial 2002 values of the household size and demographic composition are dropped from the controls. Draft animals are horses, mules or donkeys. Production animals are cows, pigs, goats or poultry. Standard errors in parentheses (). Std. errors clustered at the household level. Significance level: \*\*p < 0.10, \*\*\* p < 0.05, \*\*\*\* p < 0.05, \*\*\*\* p < 0.01. The controls of the regressions are the same as included in table 3. table 3.

# **Appendix**

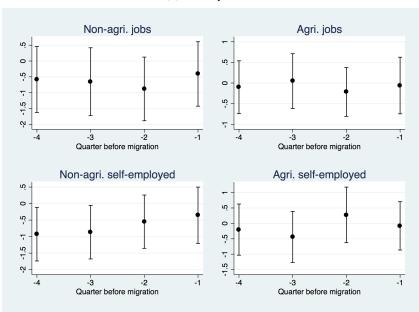
FIGURE 2 – Pre-migration time trends in labor supply using ENOE data

Average differences between households with and without U.S. migrants by quarters preceding migration

#### (a) Participation



#### (b) Weekly hours



**Notes :** The data come from the rural sample of the ENOE survey in 2005, 2006 and 2007, interviewing the same households for five consecutive quarters. The sample is made of about 40,000 different households interviewed for five quarters, constituting a total of about 575,000 person-quarters observations. Every quarter, a little more than 1% of the households send a least one member to the U.S. The graph plots the 95% confidence interval and the point estimate  $\hat{\delta}_k$  of the difference in labor allocation between households with and without U.S. migrant against the number of quarters k before migration, using the following regression:

 $Y_{ihq} = \sum_{k=1}^4 \delta_k.M_{hq}^k + \eta_{p,q} + u_{ihq}$ 

with  $Y_{ihq}$  the labor supply of individual i in household h at time q and  $M_{hq}^k$  a dummy equal 1 if, at time q, the household sends a migrant k quarter later – which means between 0 and 3 months later if k = 1 and between 9 and 12 months if k = 4. The vector  $\eta_{p,q}$  consists of municipality and time fixed effects.

TABLE 8 – Test of parallel pre-migration trends in labor supply and labor income using ENOE data

	Any	Any work	Non-agricultural	icultural	Agric	Agricultural	Non-agricultural	cultural	Agricultural	ıltural	individual	household
			joj	jobs	oj	jobs	self-employment	loyment	self-employment	loyment	earnings	earnings per cap.
	part.	hours	part.	hours	part.	hours	part.	hours	part.	hours		
U.S. migration 4 quarters later $M_{hq}^4$	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.
U.S. migration 3 quarters later $M_{hq}^3$	-0.018	-0.373	-0.006	-0.112	0.002	0.223	-0.000	0.062	-0.014	-0.545	284.874	52.293
	(0.013)	(0.641)	(0.010)	(0.456)	(0.000)	(0.368)	(0.000)	(0.376)	(0.000)	(0.419)	(646.516)	(747.970)
U.S. migration 2 quarters later $M_{ha}^2$	-0.002	0.680	-0.017	-0.385	0.003	-0.035	0.008	0.608	0.005	0.493	190.196	44.187
Ţ.	(0.014)	(0.633)	(0.011)	(0.526)	(0.000)	(0.342)	(0.010)	(0.409)	(0.010)	(0.402)	(597.712)	(719.937)
U.S. migration 1 quarter later $M_{ha}^1$	-0.000	0.993	-0.004	-0.009	-0.002	0.153	0.003	0.602	0.003	0.247	223.601	138.368
	(0.014)	(0.654)	(0.011)	(0.502)	(0.009)	(0.396)	(0.000)	(0.422)	(0.010)	(0.411)	(589.621)	(789.518)
Z	561,616	561,616 561,616 561,616		561,616	561,616	561,616 561,616 561,616 561,616 561,616 561,616	561,616	561,616	561,616	561,616	461,845	121,337

households interviewed for five quarters, constituting a total of about 575,000 person-quarters observations. Every quarter, a little more than 1% of the households send a least one member to the Notes: The data come from the rural sample of the ENOE survey in 2005,2006,2007, interviewing the same households for five consecutive quarters. The sample is made of about 40,000 different U.S. on average. I test whether households with and without U.S. migrant have different pre-migration time trends across the four quarters preceding migration by estimating:

$$Y_{ihq} = \eta_i + \sum_{k=1}^{3} \alpha_k . M_{hq}^k + \eta_{p,q} + u_{ihq}$$

Importantly, the vector of individual fixed effects  $\eta_i$  controls for time-invariant heterogeneity. In this specification, households that send a migrant four quarters earlier, i.e. for which  $M_{hq}^4 == 1$  are with  $Y_{lhq}$  the outcome of individual i in household h at time q and  $M_{hq}^k$  a dummy equal 1 if, at time q, the household sends a migrant k quarter later .  $\eta_{p,q}$  are municipality and time fixed effects. in the reference group. Coefficients  $\alpha_k$  estimates whether the difference in outcomes between households without and without migrants significantly varies over time between the fourth and the kth quarter preceding migration. Testing the nullity of  $\alpha_k$  amounts to testing parallel trends.

TABLE 9 – Time use of non-migrant individuals

	Household chores	Care for children and elderly	School attendance
U.S. out-Mig	0.238	0.953	-0.005
	(0.844)	(0.959)	(0.010)
N	5,834	5,728	7,029
2002 mean	14.733	9.285	0.089

**Notes:** Household chores include collecting water and firewood, cooking and preparing food, washing clothes and cleaning the house. Caring for children and elderly include time spent in taking care of elder, sick people, children and helping any home member to study or complete homework.

TABLE 10 – Initial households characteristics of rural sample in 2002

hh out-migration to US (2002-2005)  hh returned migration from U.S. (2002-2005)  hh out-migration within Mexico (2002-2005)  Ownership of financial assets  Ownership of bicycle  Ownership of motorized vehicle  Ownership of electronic appliances (radio,TV, computer)  Ownership of domestic appliances (blender, microwave)  mean standar deviation  deviation  (0.314)  (0.314)  (0.229)  0.056  (0.229)  0.510  (0.500)  0.449  0.926  (0.262)  0.926  0.926  0.926  0.926  0.926  0.926  0.926  0.926  0.926  0.926
hh out-migration to US (2002-2005)  hh returned migration from U.S. (2002-2005)  hh out-migration within Mexico (2002-2005)  Ownership of financial assets  Output  Ownership of bicycle  Ownership of motorized vehicle  Ownership of electronic appliances (radio, TV, computer)  Ownership of washing or cooking furniture  0.861  0.111  0.314  0.0314  0.0229  0.0250  0.0262  0.0262
hh returned migration from U.S. (2002-2005) 0.007 (0.085) hh out-migration within Mexico (2002-2005) 0.056 (0.229) Ownership of financial assets 0.124 (0.329) Ownership of bicycle 0.510 (0.500) Ownership of motorized vehicle 0.279 (0.449) Ownership of electronic appliances (radio,TV, computer) 0.926 (0.262) Ownership of washing or cooking furniture 0.861 (0.347)
hh out-migration within Mexico (2002-2005) 0.056 (0.229) Ownership of financial assets 0.124 (0.329) Ownership of bicycle 0.510 (0.500) Ownership of motorized vehicle 0.279 (0.449) Ownership of electronic appliances (radio,TV, computer) 0.926 (0.262) Ownership of washing or cooking furniture 0.861 (0.347)
Ownership of financial assets Ownership of bicycle Ownership of motorized vehicle Ownership of electronic appliances (radio,TV, computer) Ownership of washing or cooking furniture
Ownership of bicycle 0.510 (0.500 Ownership of motorized vehicle 0.279 (0.449 Ownership of electronic appliances (radio,TV, computer) 0.926 (0.262 Ownership of washing or cooking furniture 0.861 (0.347
Ownership of motorized vehicle 0.279 (0.449) Ownership of electronic appliances (radio,TV, computer) 0.926 (0.262) Ownership of washing or cooking furniture 0.861 (0.347)
Ownership of electronic appliances (radio,TV, computer) 0.926 (0.262) Ownership of washing or cooking furniture 0.861 (0.347)
Ownership of washing or cooking furniture 0.861 (0.347)
Ownership of domestic appliances (blander microwaya) 0.853 (0.355)
Ownership of domestic appliances (dichder, fillerowave) 0.833 (0.333)
Ownership of draft animal 0.182 (0.386
Ownership of production animal 0.474 (0.499)
death hh member betw. 2002-2005 0.060 (0.237)
Illness hh member betw. 2002-2005 0.083 (0.276
Job loss or Business failure betw. 2002-2005 0.036 (0.187)
Crop Loss betw. 2002-2005 0.049 (0.215
House\business\animals loss betw. 2002-2005 0.029 (0.168
death hh member betw. 1998-2002 0.023 (0.151
Illness hh member betw. 1998-2002 0.102 (0.302)
Job loss or Business failure betw. 1998-2002 0.061 (0.239)
Crop Loss betw. 1998-2002 0.106 (0.308)
House\business\animals loss betw. 1998-2002 0.049 (0.215
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