### Active Labour Market Policies: Theory and Danish Experiences

IZA/World Bank/OECD Conference on Activation and Employment Support Policies Istanbul 2012

Torben M. Andersen

Department of Economics and Business

Aarhus University

Active labour market policies/workfare (ALMP/WF):
Activity/participation requirements as part
of the eligibility conditions for transfers
(unemployment benefits, social assistance)

- Generous social benefits – can incentive structure be maintained by ALMP?
- Work first: Target transfers to those working, but having low income (working poor)
- More acceptance of ALMP than benefit reductions?
- Easier to get support for a "pro-active" social safety net

### Aims of ALMP

#### • Targeting:

Ensuring that transfers go to the intended recipients ("deserving")

#### Job-search incentives:

Strengthen incentives to search for regular jobs (job search intensity, and reservation demands/wages)

#### • Qualifications:

Address skill constraints/barriers (technical, cognitive, non-cognitive/social) lowering job finding chances

# Targeting – the selection problem

- Target transfers to individual with low earnings ability
- Unconditional transfers: Some high-ability individuals may claim benefits
- ALMP-conditions: Higher opportunity cost for individuals with high earnings ability to claim transfers
  - high-ability types self-select not to claim transfers
  - transfers better targeted to the "deserving"
- Possible to implement higher transfers for given fiscal costs

### **ALMP** and labour supply

#### **Extensive margin:**

- Transfers not a "passive" alternative to work
- ALMP lowers the reservation wage
- Higher labour force participation for given transfer and tax levels

### **ALMP** and targeting

- Workfare does not have to be productive (direct treatment effect) to affect labour market outcomes!
- It is a screening device!
- Screening paradox:
  - The target group for transfers is exposed to the ordeal of ALMP
  - The problem was the "non-deserving" claiming the transfer
  - The mechanism works by making it unattractive for the non-target group to claim the transfer!
- Welfare case for ALMP?
  - Higher transfers
  - Disutility from ALMP (less leisure time)

### Job search

Trade-off insurance vs incentives

 Generous benefits = insurance protection income/consumption

 Reduces incentives to search for jobs (search intensity, reservation demands to jobs)

### Search and ALMP

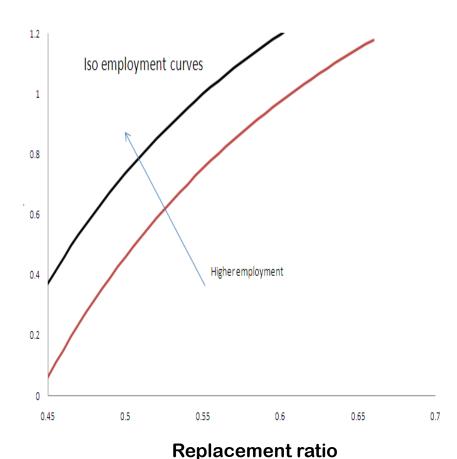
- Search
  - Prior to participation: more search (threat/motivation effect)
  - During participation: less search (locking-in)
- Wages outside option is changed = wage moderation
- General equilibrium effects: search and wages affect job-creation

### **ALMP** and employment

 ALMP improves employment for given benefit levels

- (Utilitarian) Welfare may improve
- Optimal policy small intensity (few) but demanding activity

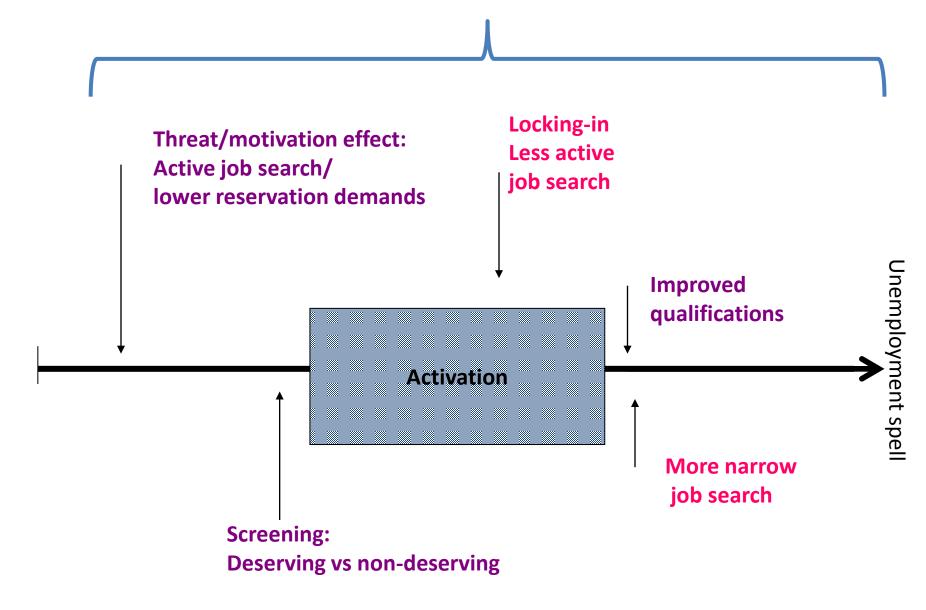
#### Workfare requirement



### Qualifications

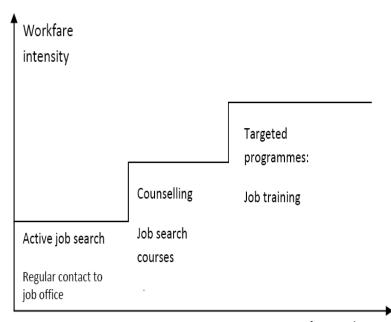
- Overcome barriers for job-finding
  - Individual characteristics and market developments
  - Targeting problem (who and what?)
- Duration dependent loss of human capital
  - Strengthens the incentive to search up-front
  - ALMP may be a carrot (will solve my problems)
- Ex post to participation
  - Improved qualifications
  - Changed reservation demands

### General equilibrium effects via wage formation and job-creation



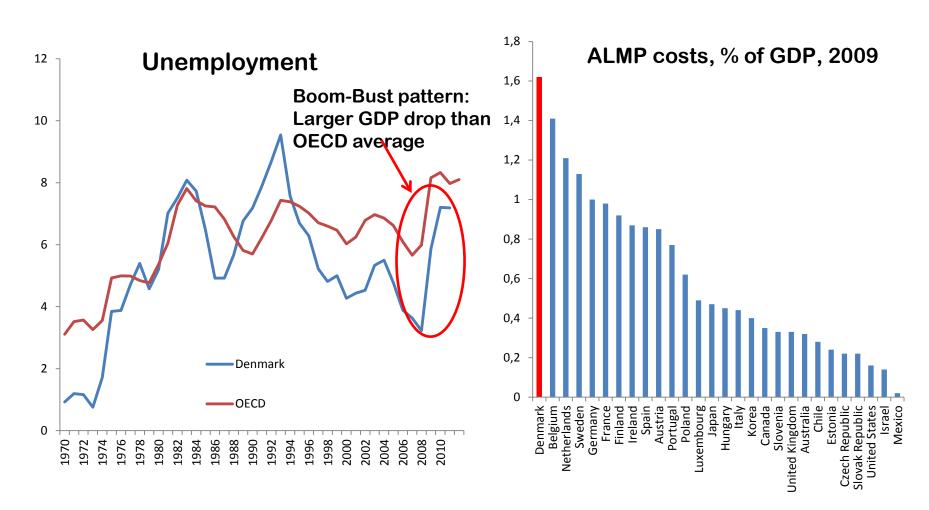
# Programmes are costly time profile: stepping up

- How to avoid deadweight losses?
- Programme assignment (profiling)
- Adminstration incentives and monitoring



Duration of unemployment spell

### The Danish case: Low unemployment and extensive use of ALMP



### The three pillars of the Flexicuritymodel

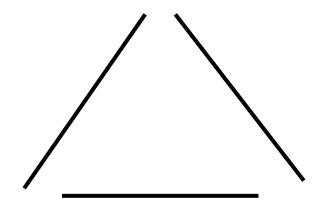
- Lax employment protection= flexibility for firms
- Generous unemployment benefit scheme = insurance/ security for workers

but

reduces incentives to be actively searching for jobs

- The model presumes that unemployment is a temporary state
- Balanced via ALMP

Flexible hiring/firing rules



Unemployment Insurance

Active labour market policy

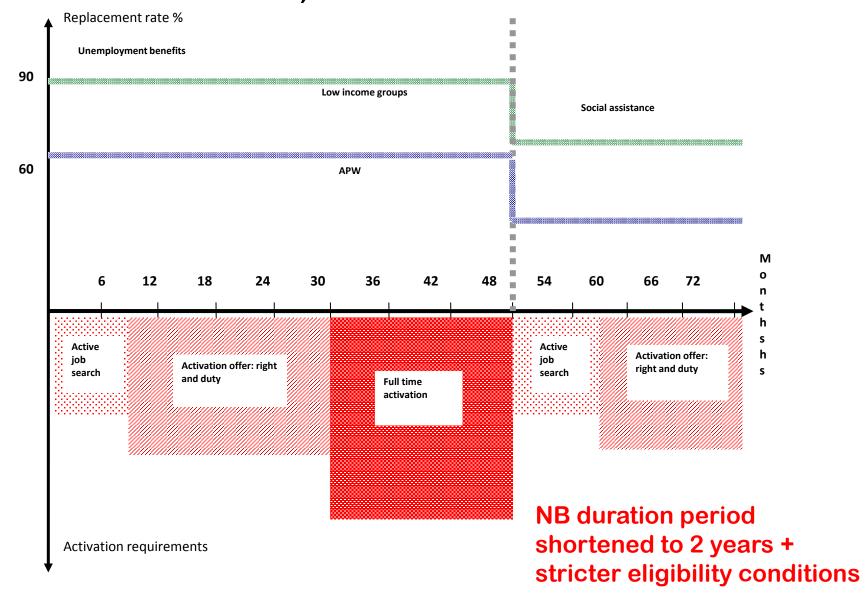
#### Labour market reforms in the 1990s

- Shorter duration of the benefit period
- Stricter eligibility conditions
- Activation (workfare)
  - Condition for eligibility
  - Not qualifying for UIB

Short term insurance elements maintained, but incentives strengthened

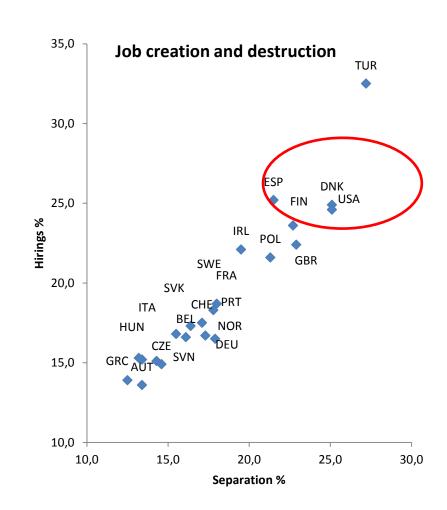
Unemployment Insurance Active labour market policy

### The Danish System: Unemployment insurance benefits, Social assistance and ALMP

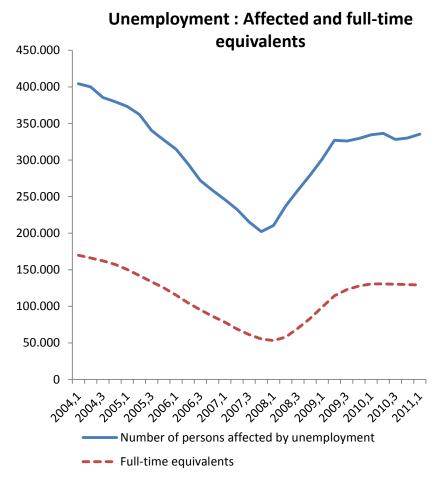


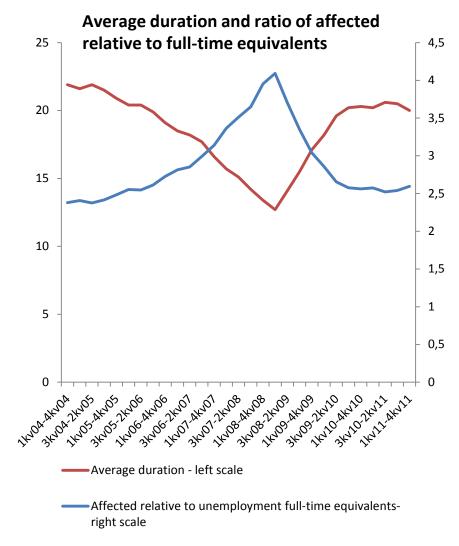
### The Danish labour market

- High level of jobturnover
- High incidence of short term unemployment
- "Entry friendly"
   Relatively low level of long-term and youth unemployment
- High level of perceived job security (=ability to find a job)

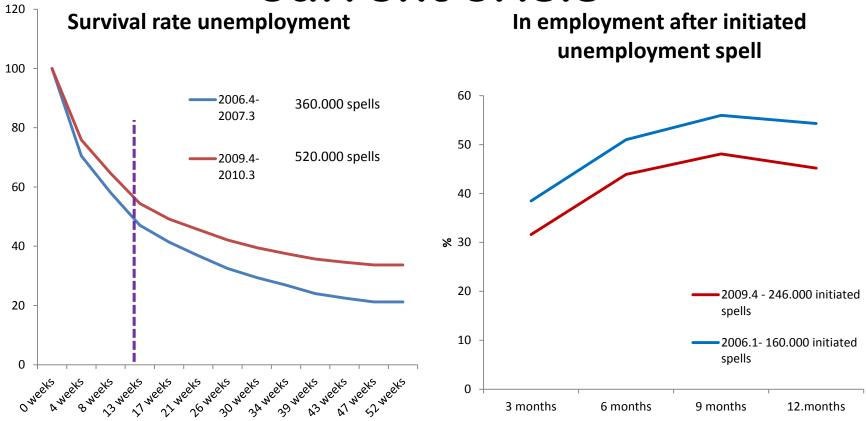


# High incidence of unemployment but short duration

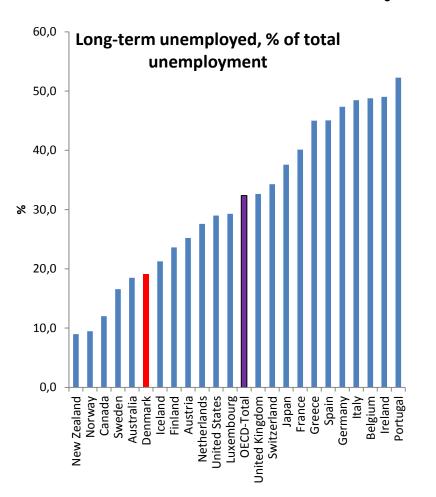


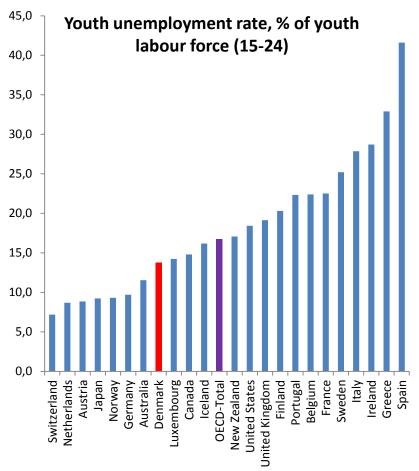


# Quick transition out of unemployment – also in the current crisis



# Low level of long-term and youth unemployment





## ALMP – requirements and activities

- Up-front job search requirement
- ALMP within first 9 months, different rules for the young
- Activation rate = 1/3 for unemployed
- Most programmes are short (< 13 weeks)</li>
- Most in work related ALMP (intership, employed with wage subsidy)

- Continous change in requirements and contents
  - Business cycle situation
  - Evidence
- Recently much focus on interviews and monitoring of jobs search
- Increasing demands on the young
  - Youth package earlier and more demanding ALMP (=education)
  - Immediate full-time activation for the very young

### **ALMP** -administration

- Specific institutional structure: Unemployment insurance funds (Unions) and municipalities
- One-stop shop
  - Job-centres (municipalities): For all unemployed (Social Assistance and Unemployment benefits)
  - Easier for the unemployed
- Incentive structure for job-centres
  - Reimbursed based on quantitative measures. What about quality?
  - Effect on job counselling (area vs skills)
  - More lean administration?

## Requirements and programme assignment: Match-groups

- Group I (job-ready): No problems except unemployment.
- Group II (ready for activity): Not ready to start working, but is capable of participating in a program activity aiming at later employment
- Group III(temporarily passive): Neither ready for a job nor for participation in a program activity aiming at later employment

# The achilles heel: Long-term unemployment

- Extended welfare state critically dependent on maintaining a high employment rate!
- Financial crisis = increasing inflow into ALMP
- How to maintain programme effectiveness?
- How to identify problems (different composition of the pool of unemployed, structural shifts)?
- Maintaining political support for ALMP when unemployment is high?

### Concluding remarks

- ALMP has important effects on the incentive structure in the labour market
- Can be used to balance incentives with insurance (distributional goals)
- Programmes are costly programme administration and assignment are critical
- Danish experience:
  - ALMPcan be used to support a flexible labour market which is "entry-friendly"
  - Continuous adaptation of policies to curb costs and maintain effectiveness
  - It has coped reasonably with the crisis implicit work sharing
  - Can it prevent a significant increase in long term unemployment?